

JUL 20 1926

Mr. Bishop.

THE Publishers' Weekly

The American BOOK TRADE JOURNAL

VOL. CX

NEW YORK, JULY 17, 1926

No. 3

The big event
of the coming season!
To be published July 20th

REX-BEACH'S

Sensational new novel
of modern morals

PADLOCKED

Harper & Brothers
\$2.00

75th Thousand Before Publication!

BEAU SABREUR

By PERCIVAL CHRISTOPHER WREN

Another "Beau Geste" !

Here's a brief outline of what we're doing
To Help You Help Us Sell

200,000 copies, plus:

Advertising:

New York Times Book Review, 1st right hand full page August 1.

New York Herald-Tribune "Books," 1st right hand full page August 8.

Paramount Pictures "Beau Geste" program (estimated distribution, 250,000), full page.
Movie released August 15.

Small single-column advertising mats will be distributed free to booksellers before publication through the Advisory Committee of the American Booksellers' Association.

Widespread newspaper advertising will follow up our initial campaign, all directing purchasers to the bookseller.

Promotion Material still available:

7" x 11" five color posters

36" long green window strips

2" green gummed stickers for letterheads, invoices, etc.

Are you prepared for the huge demand? It's coming inevitably!

Wire your orders at our expense.

Publication: July 28.

3rd Printing. \$2.00

443-4th Avenue

FREDERICK A. STOKES COMPANY

New York

Bess Streeter

Aldrich's

THE CUTTERS

The author of "The Rim of the Prairie" and "Mother Mason" is proving one of the most popular of the authors who have come before the public of recent years. In "The Cutters" she has written a novel that has an even greater appeal than her previous ones. It is a singularly winning story of a typical American family and we can think of

no other recent novel that gives the atmosphere of American home life so attractively. It is a wholesome novel that is going to be tremendously popular.

Publication July 30, \$2.00



MEDUSA'S HEAD

Josephine Daskam Bacon's novels are eagerly watched for. In this story she has written a comedy mystery of society, in which a well-known society woman disappears. There is a real human appeal in the book. Publication July 30. \$1.50

BLACK PEARLS

R. W. Alexander has here written a breathless adventure novel, which ranges from London's Limehouse to the South Seas. An amazing series of adventures befall the heroine, Iris Merrion, but the author by his admirable writing makes them strongly convincing. Ready July 30. \$2.00

JULIA MARLOWE

Her Life and Art

Charles Edward Russell has written an altogether absorbing biography of this great actress. Miss Marlowe is loved by a vast number of playgoers and her life story is going to interest them immensely. Many illustrations. Ready July 30. \$5.00

D. APPLETON AND COMPANY

35 West 32nd Street, New York

34 Bedford Street, London

We are subscribers to the promotion campaign of the National Association of Book Publishers and heartily recommend their promotion material as an aid to the bookseller in increasing his business.

SIX BEST SELLERS

SALES and advertising staffs agreed upon them as the likeliest six on our very likely Fall list—and we venture to prophesy further that several of them will be there when the Fall best seller lists are compiled.

CREWE TRAIN

by Rose Macaulay
\$2.50



WEDLOCK

by Jacob Wassermann

Author of
THE WORLD'S ILLUSION

Translated by
Ludwig Lewisohn
\$2.50



REVELRY

by
Samuel Hopkins Adams
\$2 00



THE HARD BOILED VIRGIN

by Frances Newman

Author of
THE SHORT STORY'S
MUTATIONS
\$2.50



SWEEPINGS

The Story of The Pardways

by Lester Cohen
\$2.50



SUMMER BACHELORS

by Warner Fabian
\$2.00



SWEEPINGS

THE STORY OF THE PARDWAYS

by Lester Cohen

- MONDAY: Hello! I read a big book over the weekend. I think it's the best first novel that ever came to us.
- TUESDAY: You're right. It's a marvellous story. I spent all night reading it.
- WEDNESDAY: I think we ought to declare a holiday. A book like this deserves a celebration. I couldn't stop reading it.

This is what happened to our Editorial Department when SWEEPINGS came in. The sales department was skeptical. They asked, "Will it sell?" The editorial department answered—"Read it." Three of the salesmen read it. They agreed with the editorial department and added—"It will sell big!"

SWEEPINGS is the story of an American family. Two brothers, one shrewd and thrifty, the other daring and imaginative, built the family fortune. Running the Civil War blockade, selling short on Black Friday, doing the same at the time of the Chicago fire, organizing a cut price store in Chicago, getting corners on the wheat market, manipulating real estate,—by these steps one of the famous, great American fortunes is built.

Then came the inheritors—weakened of fibre, untried by adversity. Before them looms the strength of the alien conquerors.

SWEEPINGS gives America a family history comparable to what THE FORSYTE SAGA gave England and BUDDENBROOKS gave to Germany.

\$2.50

Publication—September

BONI & LIVERIGHT, New York



GOOD BOOKS



FIGURES

1 2 3 4 5 6 7 8 9 0

+ - X ÷

\$50,000

was the total of
the prize given for

MANNEQUIN

A Novel by FANNIE HURST

after it had been selected from among nearly

100,000 MANUSCRIPTS

Big Figures make wide talk and Fannie
Hurst is known to more than

4,000,000 People

Your own profits can make

ANOTHER BIG FIGURE

if your advance order is big enough

OUT AUGUST 5th — \$2.00 net

Alfred A. Knopf

730 Fifth Avenue,

New York

In Canada from The Macmillan Co., of Canada, Ltd., St. Martin's House, Toronto





A BIG AMERICAN
NOVEL. A BIG AMER-
ICAN AUTHOR THAT
THE BOOKSELLER CAN
HELP TOWARDS FAME
AND SALES.



THE TIME OF MAN

By Elizabeth Madox Roberts

Many a famous author has been helped to fame by the book-seller who recognized his genius and proceeded to acclaim it generally. Elizabeth Madox Roberts is an important new American novelist who deserves the support of every intelligent bookseller as the author of one of the finest novels of our day—a narrative of the Kentucky backwoods. The publishers will do their part with a large advertising campaign, generous publicity and excellent quotes from prominent authors and critics. Here is an opportunity for the most gratifying kind of constructive work, building up an author while you build up your sales.

To be published August 21. Colored Jacket by C. B. Falls. \$2.50

OUTSTANDING BOOKS ON THE VIKING FALL LIST

POWER

by Lion Feuchtwanger

FROM NINE TO NINE

by Leo Perutz

LISTEN, MOON!

by Leonard Cline

THE TWO SISTERS

by H. E. Bates

THE SECOND BOOK OF NEGRO SPIRITUALS

MOHAMMED

by R. F. Dibble

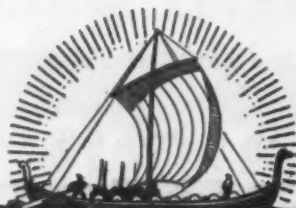
GAUTIER

by John Garber Palache

MAIDA'S LITTLE SCHOOL

by Inez Haynes Irwin

THE VIKING PRESS
PUBLISHERS



30 IRVING PLACE
NEW YORK

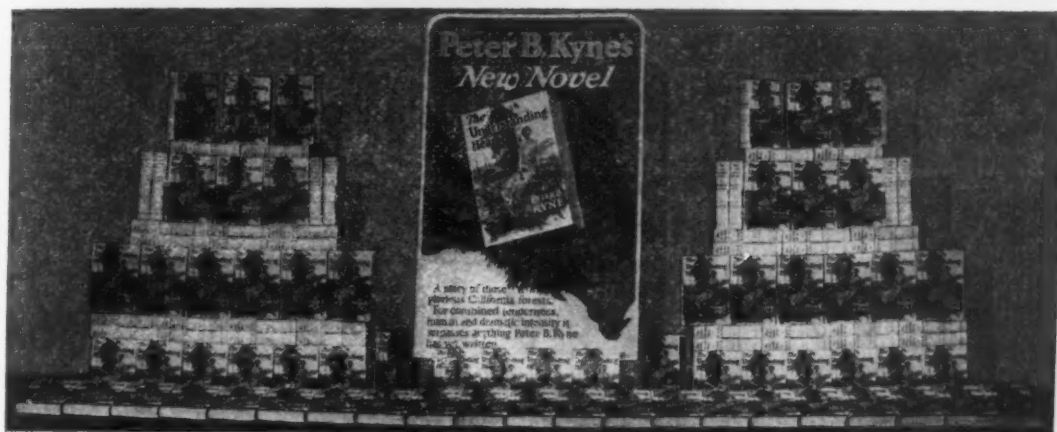
Best Displays for Best Sellers

Designed and produced by

THE MICHAEL GROSS COMPANY

51 East Forty Second Street, New York City

The FIFTH of a series of advertisements, each one featuring a 1926 BEST SELLER and the display material we are making for it.



PETER B. KYNE'S

New novel of the Glorious California Forests

THE UNDERSTANDING HEART

To be published August 20th by the

COSMOPOLITAN BOOK CORPORATION, New York

We have designed one of the most effective displays of the season for this best-seller. The display stands almost four feet high and is lithographed in beautiful colors on heavy board. The reproduction of the book is complete in every detail (containing a reproduction of the jacket, the back strip, top and sides) and it stands away from the back piece in a very realistic and attention-compelling manner. This giant book is detachable and, when used alone, makes a beautiful counter card inside the book-seller's store.

Now 55th Thousand

*The book that will carry over
until Christmas—and beyond*

THE BLUE WINDOW

by
TEMPLE BAILEY



"Springtime romance, fresh and unspoiled"

—John Farrar in the BOOKMAN

\$2.00



THE PENN PUBLISHING COMPANY
PHILADELPHIA



The New Outline of History

A Plain Story of Life and Mankind in two volumes by

H. G. WELLS

EVERY BOOKDEALER in America knows the record of H. G. Wells' *Outline of History*—the best selling non-fiction book of this century. Another chapter will be added to that record by *The New Outline of History*.

A NEW AND DISTINCTIVE work in every particular—in text, illustrations, binding, format, printing. Not simply the original brought up to date.

MORE THAN 800 illustrations—24 three-color plates.

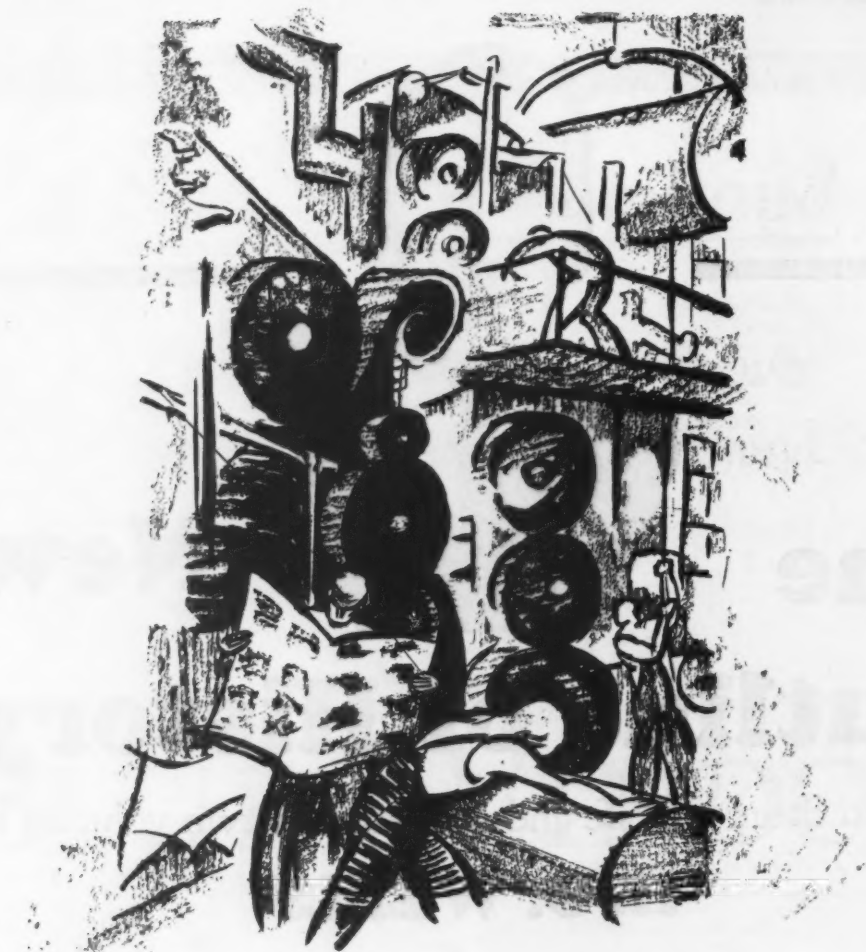
PRINTING by litho offset process—handsome binding.

A BEAUTIFUL and improved book for a new market.

Ready October—Price \$15.00

THE MACMILLAN COMPANY

NEW YORK BOSTON CHICAGO DALLAS ATLANTA SAN FRANCISCO



MAKE READY!

"Hurry!" says the superintendent
 . . . "Rush!" says the foreman
 . . . "Make Ready!" says the
 pressman. The giant presses start to
 roar, slowly, then steadily . . . all
 day, all night, all day, all night, they
 seem to say. Proofs, still wet, are
 rushed by aeroplane mail to the sales-
 men on the coast, daily cables and wires
 bring in, send out, quick messages.
 Through the long summer days the
 men work on in the hot fallow light.

We have so many big books this
 fall that booksellers must have their
 stock and their displays and circulars
ready on publication day. Schedules
 must be kept. Tens of thousands of
 copies of Edna Ferber's *SHOW BOAT*
 must be ready, in bookstores, on
 August 20th; Ellen Glasgow's *THE*

ROMANTIC COMEDIANS must be
 ready September 10th; Rudyard Kip-
 ling's *DEBITS AND CREDITS*,
 Sept. 15th; Elizabeth's *INTRODUC-*
TION TO SALLY, Sept. 28th; Kath-
 leen Norris' *HILDEGARDE*, Oct. 1st;
 David F. Houston's *EIGHT YEARS*
WITH WILSON'S CABINET, Oct.
 8th; Julian Street's *TIDES*, Oct. 27th;
 G. Jean Aubry's *JOSEPH CONRAD:*
LIFE AND LETTERS, Nov. 1st;
 and Grace S. Richmond's *CHERRY*
SQUARE by Nov. 20th. Nine big
 books, best sellers all, *must be ready!*

Are you making ready too? Are
 you preparing to buy these books in
 quantity, planning your campaigns in
 advance? The bookseller who is
ready is the profit winner with our
 books this fall.

DOUBLEDAY, PAGE & CO. Garden City, N. Y.



YOU BOOKSELLERS have sold between two and three million dollars worth of CHARLES ALDEN SELTZER'S books, so you need no introduction to him. But do you know how high shrewd judges place Seltzer as a novelist? Robert H. Davis, editor of the Munsey magazines once said: "In all the years that I have been reading his fiction I have yet to find that he nodded. . . . A Seltzer story is a Western story in its flesh, its bone, and its heart, and when this generation, and the next, and the next have passed,

his books will be to that epic section what Cooper's are to the red man's country."

Seltzer's new story, **THE GENTLEMAN FROM VIRGINIA** (Published July 23rd. The price is net, \$2.00), tells of a young cavalier who went West to live like a Virginia gentleman, and the trials he went through to do it. It is a corking Western story, *plus* a romance between the gentleman from Virginia and a daughter of the plains that would make it a notable novel if its scenes were laid in any section of the country. That makes it a book that will appeal to men *and* women.

To help you sell this book we have made a lively, handy sized display, lithographed in six colours by Michael Gross. There will be one with your shipment. Stock **THE GENTLEMAN FROM VIRGINIA**, use the display, that's all you need do.

Houbenay Page



Start 'em right — Keep 'em long

The wise merchant in any line of business realizes that CHILDREN are his best-paying customers, because buying habits formed in youth persist throughout life.

The book reading habit grows by what it feeds on. Book tastes and appetites can be developed or they can be retarded and destroyed. When you tell buyers of children's books about books—sell them the best. Raise the standard of selection.

It will pay you to distribute liberally this Fall

The BOOKSHELF for BOYS and GIRLS

to every child, parent, teacher, scout-troop, and library you can reach—during Children's Book Week and afterwards. It is a list of the best books—the Timely and the Timeless.

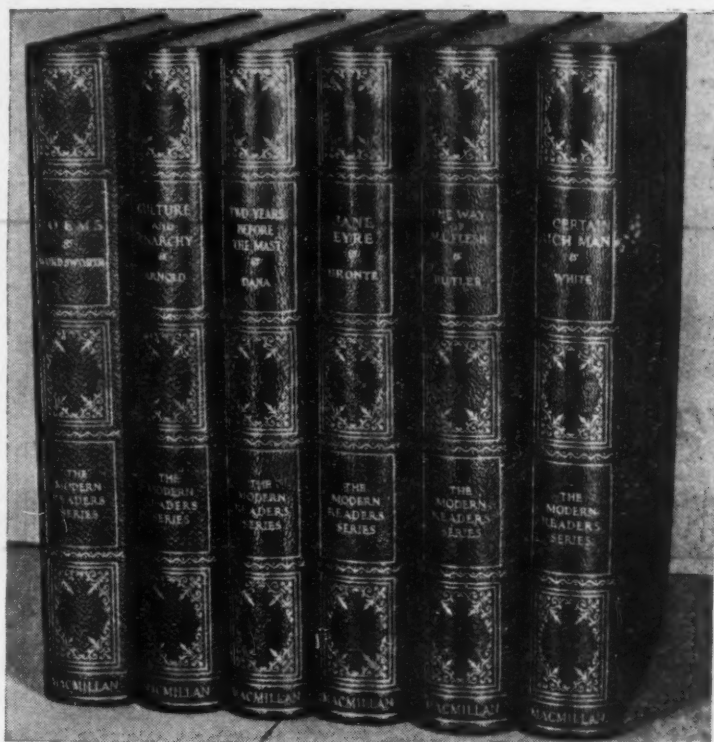
RATES

100 copies	\$6.00
500 "	25.00
1000 "	45.00
<i>Including imprint</i>	

More attractive than ever before—author and title index—parents and children will welcome THE BOOKSHELF and it is so inexpensive—both to buy and to mail—that you can afford to give it out liberally.

R. R. BOWKER CO., 62 W. 45th St., NEW YORK

A Big Opportunity for the Dealer



The Modern Readers' Series

AS MERCHANDISE, it has no competitor today in the American book trade. Genuine half-morocco binding, genuine gold stamping and gilt tops, end papers, handy format and readable typography make this Series the most distinctive of its kind in America. At the price of \$1.25 it is incomparably the best book bargain of the day.

TWENTY TITLES are now ready, including such classics as Butler: *The Way of All Flesh*; Trollope: *Barchester Towers*; Meredith: *Richard Feverel*; Burns: *Selected Poems*; Arnold: *Culture and Anarchy*. Additions are being made each month. It is the ultimate purpose of the Series to bring, in attractive form and at a low price, great books of all times and countries within the reach of everyone.

DEALERS will be furnished upon request with a sample or an imprinted quantity of the preliminary announcement of *The Modern Readers' Series*—a beautifully illustrated circular, showing volumes of the Series in full size, color and stamping and containing a complete list of the titles now ready and projected.

60 Fifth Avenue **THE MACMILLAN CO.**
 Boston • Chicago • Atlanta • Dallas

New York
 San Francisco

It's hot, but they're selling !

*Sinclair
Lewis's*

Mantrap

*Fourth
Printing
\$2.00*

*Carl
Sandburg's*

Abraham Lincoln

*Fourth
Printing
2 vols.
\$10.00*

*Count
Keyserling's*

Travel Diary

*Seventh
Printing
2 vols.
\$10.00*

*William C.
Bullitt's*

It's Not Done

*Fifth
Printing
\$2.00*

*Paul De
Kruif's*

Microbe Hunters

*Fifth
Printing
\$3.50*

Harcourt, Brace and Company 383 Madison Avenue
NEW YORK

The PUBLISHERS' WEEKLY

THE AMERICAN BOOK TRADE JOURNAL

NEW YORK, JULY 17, 1926

The Cinderella of the Cities

A. H. Ulm



HERE is no civic institution which the average urbanite takes greater pride in—when there is one justifying a feeling of pride—than the public library. Yet, according to authentic statistics, no civic institution is supported on a more niggardly basis by the average city government in this country.

These statistics present a picture different from the one that is envisaged in statistics having to do with the multiplication of public libraries during the last thirty years. This last picture is a most creditable one. This is proved by figures set forth in an article in the *Publishers' Weekly* of April 3. The article had to do with the grant of \$4,000,000 for library purposes made recently by the Carnegie Foundation, which administers the large fund left for public service use by the man who, more than all else, brought about the great multiplication of public libraries in the United States.

It was stated in the article that in 1896, about the time Andrew Carnegie began to give buildings to all municipalities that would engage to maintain them as public libraries, there were only 971 of these institutions in the country. In 1923 there were 3,436, nearly one-half of the gain being represented by those founded by Mr. Carnegie. Many of the others, no doubt, were the result of the movement set going by Mr. Carnegie.

Libraries, however, have to be not only established but also maintained and, if they

keep abreast of the times, they have to be expanded. It is regarding these equations that the statistics that are to be set forth make a showing not highly creditable to the country as a whole. Of course, as shall be noted, there are many exceptions to the general rule which the statistics attest.

The Census of Cities

The statistics come from reports of the United States Bureau of the Census on the financial affairs of the cities of the country of 30,000 or more population. These affairs have been surveyed in detail annually for more than twenty years. The reports show the sources and distribution of municipal funds for each and all of the cities.

Libraries are classed as educational agencies, along with schools. Public funds spent upon them, as on other objects, are in two separate divisions, defined by the character of the expenditures.

One is classed as *outlays*, these being expenditures "for land and other properties and public improvements more or less permanent in character," including "purchases to increase the collections of library-museums and art galleries," etc.

In the other division is placed expenditures for *operating expenses*.

Now let us see what has been happening as to permanent investments in public library facilities, i. e., buildings, equipment and books. The aggregate for all the cities reported on, of course, has grown; for the cities covered by the surveys have grown tremendously in size and number.

In 1903 we had only 146 cities of 30,000 or more people; in 1923 we had 248 of them. The outlays on the score of libraries in all those cities for 1923 totaled \$5,323,383, a tidy sum.

But the aggregate means little. It is only when it is reduced to the per capita basis and compared with others similarly reduced that its full meaning becomes apparent. When that is done it is found that while outlays on other objects of city government have been increasing—in several respects enormously—the per capita expenditures of the cities as a whole for library facilities has been declining. In 1903, when Mr. Carnegie's giving was at high tide, the cities reported on by the Census Bureau were spending out of their own funds 15 cents per capita for the purpose in point. In 1923 with Mr. Carnegie's giving a thing of the past, city government outlays on libraries averaged only 14 cents per capita. This showed an increase over some of the years between 1903 and 1923, but when consideration is given to the changed level of prices and costs the showing is one of substantial and radical decline. Succinctly the average American city is not keeping up its public library facilities in accord with growth of population, not to mention other and more important reasons for expanding them. One of these others is the changed situation as to schools. In 1923 a much larger proportion of the children of the cities were going to school and were going for longer periods than in 1903, thus, it should seem, expanding the demand for reading matter of the kind supplied by libraries out of proportion to that caused by mere growth of population.

This changed status is reflected by the growth in per capita outlays for schools. For all the cities these expenditures rose from \$1.32 in 1903 to \$4.44 in 1923, an increase of more than 300 per cent.

The per capita outlays of city governments on practically all objects except libraries during the period in point went up from 75 to 300 per cent.

Variations in outlays may be meaningless in particular instances, as, for example, a city might during a single year establish library facilities that anticipated increasing need for many years to come.

Operating Expenses

Figures covering operating expenses are more reflective of what actually is being done. These, for libraries, are somewhat better than are the ones covering outlays. The per capita expenditure of the average city government on the operation of public libraries grew from 19 to 41 cents between 1903 and 1923. Most of this growth took place during the last six years of the period when the value of the dollar was dropping phenomenally and the prices of other things, including even that of the library worker's labor, was going up. Thus, it is probable most of the increased expense owes to factors other than expansion of service rendered the public.

While per capita expenditures on library operations were increasing a little more than 100 per cent, those for the operation of city schools jumped more than 300 per cent, or from \$3.86 to \$12.87. Those for recreation went from .35 to \$1.10 per capita; those accredited to health and sanitation leaped from \$1.21 to \$3.34 a person in all the cities covered by the census bureau. In fact, the per capita operating cost of every other object of municipal government went up in greater proportion than did that of libraries.

Hence we find that the percentage of all municipal funds going to the providing of reading matter and research facilities declined during the twenty year period, 1903-1923. For the first year of the period it was 1.5 per cent, which certainly wasn't a figure to boast of, while for the last year it was only 1.3 per cent. Meantime, the part absorbed by schools grew from 29.3 per cent, to 37.8 per cent, of all public funds expended in cities of 30,000 or more populations. Even the proportion going to public recreation went from 2.7 to 3.2 per cent, of all. Those parts going to general government and to the protection of person and property declined.

An outstanding characteristic of the financial story of American cities during the present century is the expansion of attention to what might be termed the "humanities." Objects so classed as a whole have drawn steadily increasing proportions of municipal funds. But one of them—the public library—has not fared so well as the others. It still is something

of a Cinderella among municipal institutions.

There are, of course, many individual exceptions. Creditable may be the fact that in 1923 only 59 of the 248 cities reported on failed to show that some funds had gone towards the extending of public library facilities. In most instances the sums were small, representing, no doubt, only what was expended for additional books. In others, as when buildings were erected during that year, the sums were large.

Thirteen of the 248 cities reported no outlays and no payments for the expenses of libraries. In some of these, adequate libraries may be maintained by other than public funds. This factor may enter into the cases of some of those reporting small payments for library expenses.

When stated in per capita terms these latter vary tremendously between the different cities. They ranged in 1923 from 1 cent to \$1.55 per capita. The highest figure is accredited to Brookline, Massachusetts, one of the cities of highest rating for culture and ability, on the part of its citizenry, to buy books. The only other cities which reported more than \$1 per capita were Newton, Massachusetts, and Pasadena, California. Thus the three top-notch cities in this regard are comparatively small ones. It does not follow, however, that the small cities make larger per capita

expenditures on library service than the large ones—as would seem necessary in case they provided such service for their people on scales corresponding even mildly with those of the big cities. As a rule the big cities spend more, not only in the aggregate but per capita as well, on public library service. For operating expenses of libraries, Boston spends 86 cents per capita. Detroit, however, is the top-notch among cities of the 500,000 or more population class. There, 97 cents per capita was spent on library operations in 1923.

On both outlays and operating expenses all of the 248 cities reported on expended only 56 cents per capita for library service in 1923.

The lowest expenditures made by the cities of any section are in the South.

The figures for all of the cities indicate that the average city government views the establishment of a public library and the providing for its operation as, when done, a finished job and not as something which should expand with the population and cultural growth of the community served.

This may owe to the fact that the country probably is still in the pioneering stage of public library development; that the predominant need still is for libraries *per se* rather than the expansion of the services rendered by the average of those that have been established.

Gets Six Turnovers a Year

An Interview with W. D. Millen, Buyer, Book Department, H. & W. B. Drew Co., Jacksonville, Fla.

Russell Raymond Voorhees

SIX turnovers a year is very good in the book business. And when it is remembered that this record is obtained in a city that is continually changing and in a constant state of flux—then it becomes still more of a record. That, however, is the turnover that W. D. Millen obtains in the book department of the H. & W. B. Drew Co. of Jacksonville, Fla. In the face of changing conditions the Drew Co. increased its book business in keeping with

the increase in the city and at the same time maintained the six times turnover that Mr. Millen has been getting for this department since he went with them. Suppose we turn the page over to Mr. Millen and have him tell his own story in his own way.

"I don't know whether I can give you the secret of my six times turnover a year or not," says Mr. Millen. "Sometimes I think it is just luck. However that may

be I am ready to tell you what I can. Any fool can buy books, but it takes a lot of work to merchandise them successfully. I have found that to be truer every year. In order to get my turnover I always start with the buying first because that is where the big thinking must be done. I have noticed that book buyers will put in an order for a hundred of this book, a hundred of that book, and a hundred of another book with the result that they have lots of a hundred of a great many books. The net result is that they do not have any one or two books that they can push. I think that is the wrong method to use in buying. I work entirely differently. I follow the new books that are issued in the *Publishers' Weekly* and as they are reviewed I read the reviews. When I come across one that strikes me as good I order a few copies, possibly twenty-five copies. Then when the book comes in I read it and before I have read very much I can tell whether it is worth ordering more. If it strikes me then as something that will go over fairly big I may order five hundred copies. Then when I get my five hundred copies I push that book for all it is worth. The result is that it sells and as it sells it takes with it the other books of which I bought only about twenty-five copies. I find this method of having one or two books that you push is much better than having big piles of many books.

"Another thing I do is always to have new books out on display. I do not believe in overstocking, neither do I believe in starving my stock. I believe that the book buyer likes the store that has something new every time she comes in. I always try to have one or two new volumes that can be shown and so convince the book buyer that we have the new ones as they are issued. New books, providing there are not too many of them, certainly attract attention.

"Another thing that I believe helps me get my six time turnover and prevents me from having big losses thru dead books is that I jump right in at the start of the popularity of a book and quit before the people stop buying it. I do not believe in hanging on to get the last sale or two. When I see a book is falling off I quit right then and there with the result that I

am able to sell out what I have and so quit with a clean slate. I believe there would be more happy booksellers if they would do this.

"I make it a rule to have all new books in stock and out on display on the date of publication. That is a big factor in getting book business. Many of our customers are people from the North who arrive by boat and train. They are familiar with the new books and their publication date with the result that they expect to get the book when it is published and not several days or weeks later. We get a lot of business because people can come in here on publication date and find the very book that they want right out on the table on display. In placing my orders for the new books I always make that stipulation, that the books must be shipped in time to reach me before publication date so that I can check up and get them ready for the opening day's sale.

"We push the sale of new books with newspaper advertising using a space about six to ten inches by two columns. Then we believe in using our windows to the fullest extent. We always display the new books that we stock in the window and give them a prominent display in the store.

"I have found that as a rule the Southern people do not read the classics as freely as the Northern people. I think the reason for this is that they have never had them brought to their attention. I find that by telling our Southern friends of this book or that book that has become a classic in our literature we are able greatly to broaden our sales. We make a practice of doing this with excellent results. When they once get the habit of reading these standard classics they become regular customers for them.

"As far as saying what is selling I do not believe there is much difference in what sells here from the rest of the country. Travel, biography, evolution and psychology seem to be having quite a run right now. I buy practically anything on psychology because almost anything on that subject will sell. Some of those who are reading these books are faddists, to be sure, but there are many who really are interested in psychology and know something about it."

Cooperation Does It

Close Cooperation of Bookseller and Publisher Is Secret of "Beau Sabreur's" Large Advance Sale

Polly Street

Advertising Manager, Frederick A. Stokes Company

IT'S easy enough to work up a gratifyingly large advance sale when you've got the three essentials: a good book, interested retailers, and the will on the part of the publisher to put his best efforts for months behind that sale. In "Beau Sabreur" we had, first, a novel sure to be widely liked and, second, the sales reputation of its predecessor, "Beau Geste," now in its 26th printing and still selling actively. Our first task was to crystallize the interest of booksellers in the new book already started by "Beau Geste's" success.

We prepared a special trade edition of "Beau Sabreur," slipping a sepia photograph of the author inside with a word or two explaining the purpose of the advance edition. ("Beau Sabreur" is to be published July 28). This, distributed generously to our bookselling friends, began to bring us results almost immediately. Letters flowed in from every part of the country, their gist being, almost without a dissenting voice, that our slogan, "Another 'Beau Geste'" was justified and that Major Wren had again hit the bull's eye.

Then we were ready to show the trade what we planned to do to help them help us sell 200,000 copies, plus. Naturally our first act was to put our plans before *Publishers' Weekly* readers thru its advertising pages. Then we set Michael Gross to work on giant replicas of the book itself. These we knew would be too large to be used by any bookseller not planning a really monster display so we asked our salesmen to offer them only on this basis. In addition, Mr. Gross made us a 3 ft. high easel poster reproducing the jacket. We estimated perhaps five booksellers could use the giant books and, at the outside, fifty would need the 3 ft. poster. So for the majority of the trade we planned five-color

7 in. x 11 in. posters; 36 in. window strips; large posters picturing the author; gummed stickers for letterheads, invoices, etc., and, last but not least, postcards to be imprinted.

We drew up a letter outlining these sales helps and broadcast it to booksellers, offering the material on request. A month before publication 300,000 imprinted postcards had been asked for; eleven giant books and one hundred and fifteen easel 3 ft. posters—to say nothing of many thousand stickers and large quantities of the other helps offered.

With this material either in the dealer's hands or ready for him, we started early in June to plan the direct advertising and publicity that would help move the unusually large advance orders our campaign had already brought us. We reserved the first right hand page in the *New York Times Book Review* for August 1 and wrote as effective an ad as we could. We reserved the same position in the *New York Herald Tribune* for August 8.

The result of this special promotion in pulling advance orders more than exceeded our hopes, altho we figured that this evidence of our belief in "Beau Sabreur's" sales possibilities would, with our complete series of sales helps, convince booksellers they had a good summer's harvest ahead of them.

When we found that the moving picture made from "Beau Geste" was to be released by Paramount in August, we bought a page in their elaborate program (estimated distribution, 250,000) to advertise "Beau Sabreur." This production is to be on so grand a scale that it will surely sell Major Wren's books. We shall mail the program to 5000 booksellers before July 28.

In addition to these full-page advertisements we plan country-wide use of smaller

space—aimed to bring sales to bookshops. And, of course, for weeks we have been bombarding the Literary Editors with news notes on Major Wren and his books, followed up on July 1 with copies of the book itself for review.

All that has gone before has outlined our efforts to put "Beau Sabreur" over—and has indicated that *individual* booksellers have backed up our efforts by co-operating in the promotion plans we have put before them. As an evidence that booksellers *as a group* have thought our plans worthy of support, we cite the fact that the Advisory Committee of the American Booksellers' Association has selected "Beau Sabreur" as one of the two books ("Show Boat" is the other) to be featured in its first Bulletin to members containing practical selling suggestions. At the Committee's request, and as one more indication of our desire to cooperate with the trade, we have made five hundred small mats of a "Beau Sabreur" advertisement which the Committee is sending free with its Bulletin to booksellers for local use. The Advisory Committee feels that the cost of this local advertising will be so small in comparison with the bookseller's chance for profit thru tying up with our big national campaign, that the mats will be widely used.

As a part of the Committee's plan, Mr. John Macrae, Jr. is planning a window display, which, used first as part of the Dutton Bookstore campaign on "Beau Sabreur," will then be suggested by the Committee to booksellers everywhere.

The display will be photographed and described in the *Publishers' Weekly* so that even non-members of the American Booksellers' Association may take advantage of the Advisory Committee's best effort at effective window dressing. The Dutton window will feature with "Beau Sabreur" the sales helps we have prepared and probably also French and American flags, a gun, soldier's hat, etc., to give local color—all articles easily obtained by shops in other towns.

One of the things we have tried to stress thruout our plans is the importance of maintaining the July 28 publication date. Every invoice leaving our office has had a slip securely attached telling the Book Department Manager that "Beau Sabreur" must not be sold before publication.

We've got the booksellers primed for larger sales. We've done and are doing our level best to get off to a good start. Now the test comes—will the public back

**To Manager Book Dept.
IMPORTANT!**

BEAU SABREUR

Publication Date JULY 28

Please observe this date

up our belief in the book? *We're* not afraid, because we have never known really widespread trade enthusiasm to go wrong. It's easy to sell the public when you've honestly sold the bookseller.

Gift to Paris Library School

A GIFT of \$37,500 by John D. Rockefeller, Jr., to the American Library Association for the support of the Paris Library school during 1926-27 has been announced by the library association. In accepting the gift the association undertakes to secure funds from other sources for the two following years, 1927-28 and 1928-29.

Supported in the past by grants from the American Committee for Work in Devastated France, the school has trained librarians from many nations who have sought to learn American methods and apply them in their own countries. The French Library Association, the French Committee on Modern Libraries, the Ecole des Chartes, the French National Library and other French institutions have endorsed the work of the school and co-operated with it. It is conducted under the auspices of the A. L. A., and Miss Sarah C. N. Bogle of Chicago, assistant secretary of the A. L. A., is director of the school. She recently sailed for Paris to visit the school and make plans for the next year's course. The school is in a beautiful old building in the quiet Rue de l'Elysée, opposite the home of the President of the French Republic.

AMERICAN FIRST EDITIONS

A Series of Bibliographic Check-Lists

Edited by Merle Johnson

Number 83

BEN HECHT, 1893—

Compiled by Vrest Orton

BEN HECHT is a graduate of the journalistic school of literature, his "1001 Afternoons in Chicago" being principally selections from a column conducted by him. His work is essentially "modern realistic."

FRIK DORN. *New York*, 1921.

GARGOYLES. *New York*, [1922].

FANTAZIUS MALLARE: a mysterious oath. *Chicago*, 1922.
2025 numbered copies only.

1001 AFTERNOONS IN CHICAGO. *Chicago*, [1922].

A THOUSAND AND ONE NIGHTS IN CHICAGO. *Chicago*, [1922].

THE FLORENTINE DAGGER. *New York*, [1923].

THE EGOTIST. *New York*, 1923.

THE KINGDOM OF EVIL, etc. *Chicago*, 1924.
2000 copies only.

HUMPTY DUMPTY. *New York*, [1924].
with two others.

THE WONDER HAT AND OTHER ONE ACT PLAYS. *New York*, [1925].
With Kenneth Sawyer Goodman. This includes the three plays listed below,

COUNT BRUGA. *New York*, [1926].

THE HERO OF SANTA MARIA. *New York*, [1920].
With K. S. Goodman. Stage Guild Plays, No. 1.

THE WONDER HAT: a harlequinade in one act. *New York*, [1920].
With K. S. Goodman. Stage Guild Plays, No. 3.

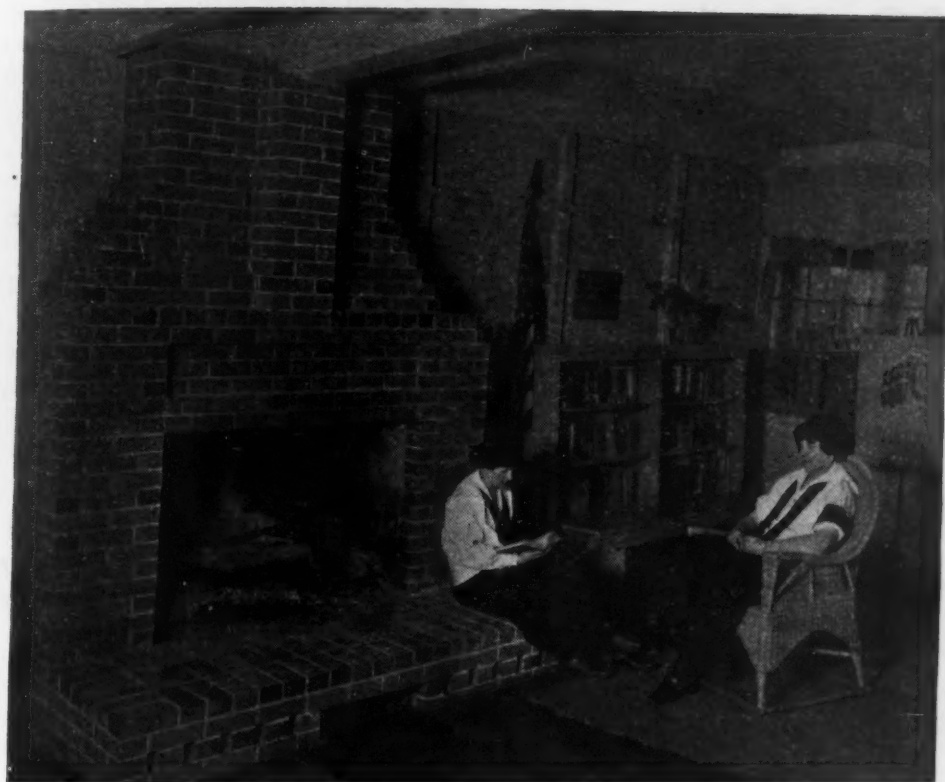
THE HAND OF SIVA: a melodrama. *Boston*, 1923.
With K. S. Goodman. In "A Treasury of Plays for Men" by Frank Shay.



Ships and Books and Camp Fire Girls

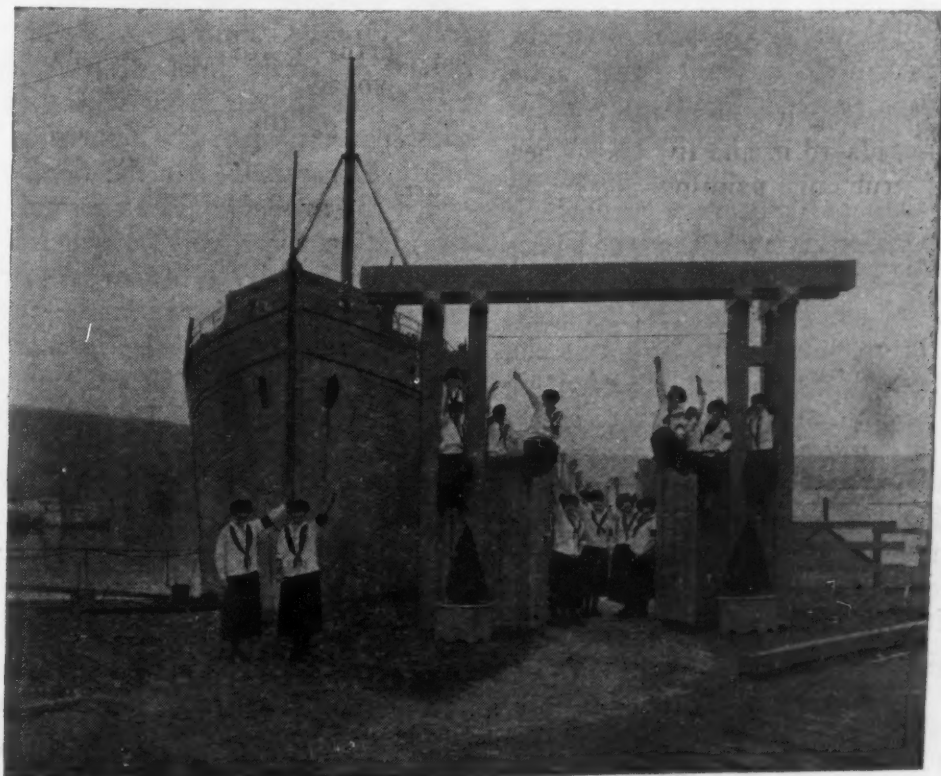
SEATTLE'S Camp Fire world must, from all reports, be a very gay place and very bookish. It was in 1924 that their activities impressed Captain Keene, who, any Camp Fire Girl will tell you, is a very fine sea captain who loves ships and who loves girls—at least Camp Fire Girls. To prove both of these he bought one of the wooden ships built during the war and never used—the *Fort Stanwix*, it was called, altho it has long since lost that name—and presented it to the Seattle girls. It was, and still is anchored in Lake Union and the girls climbed on board and immediately began fixing it up so that it could be worked in, played in and lived in. There was much scrubbing, painting and building, decks were glassed in for social halls, dormitories were made ready, even fireplaces were put in and finally curtains were hung and flower-boxes placed at the windows, purple and gold with hyacinths and daffodils. But not only the inside was dressed up; a permanent gangway was built and an imposing entrance added at the dock. And a heating system was installed. The *Fort Stanwix* became the *Camaraderie* of the Camp Fire Girls of Seattle, and has gone on living up to its name ever since. In 1925 Captain Keene decided to surprise both the ship and the girls and presented them with a library, not just a few books but as many as they could want. Furthermore he said they did not

have to select them all at once, "For you'll always be discovering new ones, and then there'll be new ones coming from the press all the time." Perhaps the nicest thing about this library is that it is a girls' library, with a library board of seven girls who have entire charge. Suggestions from the girls are carried out by the board and their book lists are considered for new purchases. And magazines are there, "everything" in the words of the girls "from *St. Nicholas* to the *Saturday Review*." A wonderful library in a wonderful ship. Bon voyage, *Camaraderie*! And it was the spirit of the *Camaraderie* which Helen E. Gray, of Seattle, got into the girls' *Everygirls'* with the assistance of her twenty-one editors. For the June issue of *Everygirls'* was edited by the girls themselves who came to New York for the purpose. Not all of the week which they spent in New York was devoted to cutting down articles so that they would fit a page and adjusting photographs. They worked while they worked and then "did" New York. Doubleday, Page entertained them at Garden City, May Massee playing hostess, assisted by Ethel Cook Eliot and Kathleen Voute. (See picture above.) Mrs. Eliot is the author of "The Vanishing Comrade" which Doubleday published in 1924. The editors of *Everygirls'* liked the story so much that they decided to use it serially, even tho it



had appeared in book form, and Kathleen Voute illustrated it for its magazine appearance. Doubleday, Page will soon reissue the book with some of Miss Voute's illustrations. Mrs. Eliot said she had never had such enthusiastic letters about any of her books as she had from the read-

ers of *Everygirls'* about "The Vanishing Comrade," and so it was quite fitting that the publisher, the author, and the illustrator of the book should play hostesses to those Camp Fire Girls who were playing their own little literary game in New York editing *Everygirls'*.



THE Publishers' Weekly

The American Book Trade Journal

Founded by F. Leyboldt

EDITORS

R. R. BOWKER F. G. MELCHER
62 W. 45th St., New York City

July 17, 1926

I HOLD every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto.

—BACON

Things Left Undone

IN M. Clemenceau's forthcoming book on "Civilization," soon to be published internationally—by Houghton, Mifflin Co. for this country—a book promising to prove the most able, the most sparkling, the most provocative of discussion of any contribution to post-war literature, the "Tiger" of France makes his keynote the query "The people have the right to govern themselves—but can they do it?"

In the discussions which will ensue it will be brought out that it is not only in Clemenceau's own country that one petty bloc after another blocks any positive expression of the will of the majority, but in other countries that the government of the people thru parliamentary methods is more or less under review. England's once dignified Parliament has become a bear-garden for abuse from a few members whom their own party cannot restrain, which has gone beyond any precedent in our country of unlimited language. In the Dominion a curious thing has happened. The Canadian Parliament threw out the Liberal Ministry or caused its resignation thru a threatened vote of lack of confidence and the Governor General declined to accept its suggestion of dissolution and a general election. A Conservative Government was formed, but a vote of confidence was rejected by a single vote and dissolution necessarily followed, so that nothing legis-

lative can happen in Canada at least until September. In the large schedule of things left undone there are included the threatened action against American periodicals, amendment of the licensing scheme of the copyright bill and other changes interesting to the book-trade on both sides of the border.

At Washington, Congress, perhaps happily, left undone many things which it might have done, but also left undone many things which it ought to have done. The copyright bill made no progress in Congress, but it should be said that the Patents Committee gave careful and continuous attention to modification of the Vestal bill in the interest of harmony and early passage, and tho it was not able to present a report or even have the bill reprinted, the report of the hearings was printed with reasonable promptness and is an important addition to copyright literature. The Sub-Committee has worked hard and will reap the credit when the bill comes up for passage, tho it is to be feared that the short session will be so crowded with other legislation that there may be further postponement. One good point, however, was achieved in the passage of the brief bill protecting college professors against piratical use of their mimeographed sheets. In regard to postal legislation, again nothing was done, but again the Joint Postal Committee made progress and indicated certain lines of probable recommendation to which it will give decisive consideration when the figures of the Post Office Department for the fiscal year now ended are available. With respect to Postal Legislation there will be general pressure, as shown in Mr. Hiltman's letter, printed elsewhere in this issue, for enactment of a special book rate in the interest alike of the book-trade and of libraries which should produce early and definite result when Congress again meets.

In both fields which are of peculiar interest to the book-trade, the patient committees should reap the credit due them later on when their labors find achievement—and let us hope that they may reach such conclusions as make it possible to pass such non-partisan and generally acceptable legislation even within the crowded short session.

Latest Fashions In Collecting

THERE is certainly no more picturesque new fad among collectors than the interest in pirate books. Those accounts and discussions of daring deeds and buccaneers have a peculiar fascination and collecting them is claiming a larger number of adherents every year. Philip Gosse, son of the famous collector, Sir Edmund Gosse, has completed a bibliography, "My Pirate Library," which has just been published in England with reproductions of two delightful original drawings by Lovat Fraser.

The recent sale of the Clawson library showed the growth of interest in Elizabethan literature, not only in the more famous books and authors, but in what to most of us were quite unknown items. One well-known bookseller commented recently, "I suppose you would say that I am better informed than the average book dealer yet there were a hundred books in the Clawson sale, each of which brought \$500, of which I had never heard."

The July issue of Charles Heartman's *The American Collector* says, "Americana is at present the cheapest thing in the market." Ernest Dressel North recently made a similar comment, pointing out how greatly a disaster like the San Francisco earthquake had increased the scarcity of many newspapers, pamphlets and documents of historical importance, material on the gold fever, the early railroads and the Ku Klux Klan.

The Brick Row Brick Shops are celebrating this year the tenth anniversary of their founding. In the ten years since Mr. Hackett sold his first book for five dollars and thought it an event, he has sold over a million and a half dollars' worth of books. Mr. Hackett points out that not only the Elizabethans, but the eighteenth century writers are coming into their own. Not only is the cult of Dr. Johnson growing, that most collected and least read of authors, but Fielding, Smollett, Sterne, Richardson and Goldsmith are all being collected with energy. Interest in Blake has been growing. Galsworthy and Hardy are both popular at present, but Masfield is at the moment under a cloud. Among American authors, Melville, after a period

of great demand for his items, is no longer so popular. But Robinson, Henry James, and Stephen Crane all are. The interest in Lincoln is always keen, and in early source material on the far west. That is Mr. Hackett's view of collecting at the moment.

With the ever increasing number of collectors, especially small collectors, all cannot have first folios and Dickens in the original parts; there must be ever more fads to keep them all busy and happy.

The Best Books

A LITTLE over two years ago the *International Book Review* asked its readers to vote on "the best ten books published since 1900," says this year's July issue of that magazine. There were 1,753 voters in this contest. The result of this contest appeared in the March, 1924, number. Reading it today, after so brief an interval of time, one is impressed with the rapid changes that take place in literary fashions. Here is the list of "the ten books receiving the highest vote": "The Outline of History," "Four Horsemen of the Apocalypse," "If Winter Comes," "Americanization of Edward Bok," "The Life of Christ," "The Crisis," "Short Stories" (O. Henry), "The Virginian," "Life and Letters of Walter H. Page," "The Mind in the Making."

"How many of these 'favorites,' one asks with some curiosity, belong to the pathetic category of yesteryear's snows? That would need another ballot to determine, altho one feels quite safe in hazarding the opinion that not more than half the titles appearing in this list would appear in a similar list today. Of the ten chosen, the five receiving the smallest number of votes would seem to be, singularly enough, the ones giving evidence of a greater degree of vitality. A vote this year would, in all probability, reverse the order of these names, placing some of those that were last on the list of 1924 in the lead for 1926. Such radical changes undoubtedly go far toward confirming the venerable tradition regarding the fickleness of popular favor. On the other hand, they may be taken as showing, with equal cogency, a perfectly natural development of literary taste in the case of the average reader.

Protection of Mimeograph Copies

THE act following was enacted at the recent session of Congress, without effectual opposition, to cure the obscurity as to mimeograph copies, as those of lectures delivered by college professors, which are by this act added to the exceptions in the manufacturing clause by confining this clause to copies made by printing from type or plates, lithography or photo-engraving.

AN ACT

To amend section 15 of an Act entitled "An Act to amend and consolidate the Acts respecting copyright," amended March 4, 1909.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That section 15 of an Act entitled "An Act to amend and consolidate the Acts respecting copyright," amended March 4, 1909, be amended to read as follows:

"SEC. 15. That of the printed book or periodical specified in section 5, subsections (a) and (b) of this Act, except the original text of a book of foreign origin in a language or languages other than English, the text of all copies accorded protection under this Act, except as below provided, shall be printed from type set within the limits of the United States, either by hand or by the aid of any kind of typesetting machine, or from plates made within the limits of the United States from type set therein, or, if the text be produced by lithographic process, or photo-engraving process, then by a process wholly performed within the limits of the United States, and the printing of the text and binding of the said book shall be performed within the limits of the United States; which requirements shall extend also to the illustrations within a book consisting of printed text and illustrations produced by lithographic process, or photo-engraving process, and also to separate lithographs or photo-engraving, except where in either case the subjects represented are located in a foreign country and illustrate a scientific work or reproduce a work of art: *Provided, however,* That said requirements shall not apply to works in raised characters for the use of the blind, or to books of foreign origin in a language or languages other than English, or to books published abroad in the English language seeking ad interim protection under this Act, or to works printed or produced in the United States by any other process than those above specified in this section."

A Plea for Lower Postage on Books

NATIONAL ASSOCIATION OF
BOOK PUBLISHERS,

25 West 33rd Street,
New York City

July 7, 1926.

Mr. Joseph Stewart,
Executive Assistant to Postmaster General,
Post Office Department,
Washington, D. C.

My dear Mr. Stewart:

At the hearing accorded the representatives of the National Association of Book Publishers by the Special Joint Subcommittee on Postal Rates on April 15 the Chairman requested that the Committee be furnished certain information showing a comparison between the rates on books by express and mail.

This information was sent to Senator Moses on April 24 and showed, in general, that the postal rates on books, taking New York City as a distributing point, were higher than by express, to points west of the state of Ohio and south of the state of Virginia. And information was also furnished as to the probable increase in the number of books that would be sent by mail under a rate equivalent to the rate charged for magazines and periodicals. In that letter we amended our request as follows:

"That books be given a special classification with a flat rate of $2\frac{1}{2}$ cents a pound, a minimum charge of 3 cents, and a maximum weight of 70 pounds."

This provides a rate sixty-six per cent greater than is charged for mailing the text matter of magazines, and this we suggest as an offset to the higher rate paid by the magazines for their advertising matter.

We further stated that we believe if this rate is granted the carriage of books by mail would be sufficient in six months to add a very material revenue to the Postal Service and that the business can be han-

dled by the Department without loss at this rate.

At this hearing we were requested by Senator McKellar to figure out some scheme for the handling of books whereby the rates could be re-arranged so that the Government could handle books without loss, and we submitted the above recommendation in reply to Senator McKellar's request.

At the hearing we stated that we would be glad to furnish the Post Office Department any information we could that would help them in giving intelligent consideration to our request, and we understood that we were to receive from you a request for such information. We have heard nothing from you and we are now writing to ask if we can be of any assistance in helping you in your consideration of the matter.

In the meantime our attention has been called to the resolution adopted at the annual meeting of the General Federation of Women's Clubs, as follows:

"Whereas books are one of the most important influences in maintaining the morale of the American home and their general circulation greatly to be desired, be it

"Resolved that the General Federation of Women's Clubs deplores the discrimination against books in the present postal law and urges the desirability of recommending to Congress that books be admitted to the same privileges in the mails that are granted to periodicals and magazines."

And also at the meeting of the National Education Association in Philadelphia on July 2, where the following resolution was adopted:

"We hold that books are one of the most important influences in maintaining the morale of the American home and their general circulation is greatly to be desired. We deplore the discrimi-

nation against books in the present postal law, and urge the desirability of recommending to Congress that books be admitted to the same privileges in the mails that are granted to periodicals and magazines."

The American Library Association, whose members would probably be the largest users of this service in sending individual books to the members of their libraries in the rural districts, have also passed a similar resolution.

Now when it is considered that book publishers represent the industry that stands first in the education of the people of the United States and that has more influence in the making of good citizens than any other force, we feel justified in pressing before the Post Office Department our

claim for recognition of a special classification on books and at a flat rate of 2½ cents a pound. There is probably a wider demand among the people of the United States for this rate on books than for any other measure before the Committee or before Congress. And as the National Association of Book Publishers are ready to assist your department in any way they can in this matter, we hope that, unless you already have all necessary information to give it intelligent consideration, you will permit us to help you.

Respectfully yours,

NATIONAL ASSOCIATION OF BOOK PUBLISHERS,

(Signed) By John W. Hiltman,
Vice-President,

Chairman, Committee on Legislation.

Eight Attractive Summer Window Displays

*Practical Plans for Increasing Business from
the National Association of Book Publishers*

JULY and August are the months which will test every dealer's real selling ability and resourcefulness. Making profits during Christmas sales is almost inevitable, but finding buyers during the summer months takes more energy and aggressiveness.

Selling books in summer time should be easy, however, to the dealer who will use a little imagination and take advantage of the seasonal interests and occupations. Summer brings days of laziness, and to many, days of leisure. Books are welcome companions for such days. Many people put off "until vacation" their reading for the year, and use summer time for "catching up" with the year's books.

The eight window displays and selling plans suggested here will help any dealer accomplish the following results:

Connect books with vacation interests.

Feature the variety of summer book appeals.

Sell more children's books.

Attract new customers.

Suggest new reading interests to old customers.

Keep the store looking crisp and refreshing.

Remind customers that the bookstore gives "year-round" service.

Newspaper advertisements should mention these summer reading appeals at least three or four times during July and August, in single column announcements or larger space.

Table and counter displays in the store should also feature the idea in the window; and fresh book lists and catalogs should be on hand for distribution.

I. **BOOKS FOR VACATIONISTS.** Use National Association of Book Publishers posters by Herb Roth, and Willard Fred-eric Elmes, in window and over counters and tables toward front of store. Exhibit travel books, new fiction, books on outdoor sports, miscellaneous new non-fiction, maps and guide books, a few of the handy pocket editions, a few children's books. A package of books wrapped up and addressed to the vacation address, with bookstore label, will suggest that the books can follow the traveler. If the window is large, display again one or two of the alluring foreign travel posters used for your winter travel window.

II. **BOOKS ON SUMMER SPORTS.** Tennis racquets, golf clubs, a sailboat model, or fishing tackle, guns, or cameras will lure energetic summer sportsmen to this window. Books on camping; on sports; guides to birds, trees, flowers, butterflies; scouting and camping books for boys and girls.

III. **BOOKS IN POCKET OR "LUGGAGE SIZE" EDITIONS.** There are a number of these editions now published by several houses, including a wide variety of new and standard titles. Show a couple of bags or suitcases with two or three books conveniently placed on top with time tables. A few titles in each "handy" edition should be shown with publishers' catalogs listing all the books in the series. Price cards should be attached.

IV. **CHILDREN'S BOOKS.** Use the Children's Book poster by Jon Brubaker, and the Holiday poster by Edward Wilson. Group an attractive assortment of books for boys and girls in the window about advertisements of summer camps clipped from local newspaper or national magazine. Display a hand-lettered card "Books for Boys and Girls at Camp." Include stories, poetry, biography, books of games, books on camping and scouting, outdoor guides. Enclose an announcement of this display and an offer to mail packages to vacation addresses with your August first statements.

V. **"LIGHT READING FOR VACATION."** Collections of short stories, poetry antholo-

gies, new fiction, books of plays. Use hand-lettered sign. Attach price cards.

VI. **"SERIOUS READING FOR VACATIONS."** Follow the "Light Reading" display with one the next week including biography, travel, religion, essays, philosophy, books on education, and others of the type that people "save" for vacation time. Hand-lettered card. Price cards attached.

VII. **BOOKS RECOMMENDED IN THE SUMMER MAGAZINES.** Clip book articles and book lists from July and August periodicals. You will find many feature articles recommending new books. Mount magazine cover and article on cardboard back and group around it the books mentioned. Use a few of the books if you haven't them all in stock, each magazine article the nucleus of a group of books. Repeat this on store tables. Sell the books with the magazines.

VIII. **BOOKS FOR HOLIDAY GIFTS AND BOOKS AS FAVORS.** Display the *new* books of the summer with the window display card "Here are Gifts of Books for Your Friends" and "Books the Best Gifts for the Children." (Order cards from National Association of Book Publishers). Announce this display with a newspaper advertisement suggesting books for weekend and holiday gifts, and books as favors for summer luncheons and parties.

Plan now to put in one of these window displays each Friday night during the next eight weeks. Newspaper announcements of the displays should be made at least once a week, if possible, and an enclosure suggesting books for vacation time and books as gifts and favors mailed with August first statements.

One new window a week featuring the vacation idea will put your sales totals for July and August 1926 way ahead of 1925. A display for over the Labor Day holiday, September 3d to 7th, is included.

Send for extra posters and display cards if you need them. National Association of Book Publishers, 25 W. 33rd St., New York City.

In the Book Market

"SHIP MODEL MAKING," by Captain E. Armitage McCann, which describes with full scale drawings how to make worth-while models of decorative ships, will be issued within a week by the Norman Henley Publishing Co. The publication is a timely one with the vogue for ship models. One person, whom we'll warrant will find the book full of interest will be Arthur R. Cheney, that ship model builder who graces the Cape's Provincetown. . . ¶ .

For the merry andrews one play has issued from Doran and one, gaily jacketed, from the house of Harper. "In a Garden" by Philip Barry is the one that was first to make its appearance and "The Garbage Man" by John Dos Passos, followed in a few days. Both plays were produced in New York last winter, the former with Laurette Taylor and Louis Calhern in the leading rôles and the latter as "The Moon is a Gong." It has also been announced from the office of Jones & Green, theatrical producers, that a dramatization of "Hatrack" by Herbert Asbury which appeared in the *American Mercury* and which was barred from Massachusetts will be produced. Samuel Shipman is doing the dramatization of Cornell Woolrich's "Cover Charge" which Boni & Liveright published in book form this past winter and which Mr. Liveright will present "on the boards." "The Wisdom Tooth" by Marc Connelly comes from Doran this month. There was much wondering when the Pulitzer Prize for 1925 was awarded this year why "The Wisdom Tooth" was not considered. But according to the conditions of the award it must go to a play produced within the calendar year and "The Wisdom Tooth" did not arrive until January of this year. While its 1926, there's hope. . . ¶ . Mrs. Berne Babcock has been elected by the Sesqui-Centennial Women's Board as the Arkansas woman who has done the most for literature. The Board is getting out a book which will contain three women from each State, a musician, an artist and an author. Mrs. Babcock is the author of "The Soul of Ann Rutledge" and other

Lincoln novels and will have a juvenile in the fall dealing with the boyhood of Lincoln and titled "Little Abe Lincoln" issued by her publishers the J. B. Lippincott Co. . . ¶ . "Mendel Marantz," by David Freeman will be published immediately under the Harper imprint, and a dramatic version of the novel will be produced on Broadway early in the Fall by Eddie Cantor. "Mendel Marantz" was issued last January by The Langdon Publishing Company and was sold entirely by mail. In spite of the fact that it was not on sale at bookstores, one thousand four hundred copies were sold, and critics hailed the lovable East Side New York Idler, Mendel, as another real character in the gallery of contemporary fiction, and his creator as a new and important American humorist. . . ¶ . It has just been announced that the Kaiser, William II, emperor of Germany will soon have a second volume of his memoirs published. While exposing many of the intrigues of his youth, together with such intimate details as he recollects, he has jealously guarded the work prior to its general release. Not even his wife, or the former Crown Prince has seen it. It will contain many portraits of the Kaiser as a youth and a portrait, an aquarelle, by Queen Victoria for which he posed when about two years old. It is signed and dated March 27, 1861. . . ¶ .

Messrs. Oliver & Boyd, Tweeddale Court, Edinburgh, are publishing a new and enlarged edition of Halkett & Laing's "Dictionary of Anonymous and Pseudonymous English Literature." It has been edited by Dr. James Kennedy, Librarian, New College, Edinburgh, who was associated with Dr. Laing in the compilation of the first edition. Dr. Kennedy had been engaged on the work for the last 35 years, and it was nearing completion when he died last year. W. A. Smith and A. F. Johnson of the Printed Books Department, British Museum, have agreed to edit and complete the work. The new edition, containing many times the number of entries of the first edition and consisting of seven or eight volumes, will be issued in the autumn.

June Best Sellers

THIS is the fifth month that "Gentlemen Prefer Blondes" and "The Private Life of Helen of Troy" have been first among fiction. In the list published in the August *Books of the Month* "After Noon" has gone a step ahead of "Hangman's House," and "Mantrap," Sinclair Lewis' novel of the great outdoors has stepped in between "The Blue Window" and "The Hounds of Spring," since its publication on June 3rd. The only other new title is "Sorrell and Son" by Warwick Deeping. This was a best seller in England and has been acclaimed, on this side of the Atlantic, a fine and sympathetic portrayal of the relationship between a father and son. It will probably go even higher on the list, as so far its popularity is mainly in the east and far west. Atlanta is the only town that reported it a best seller in the south, and it only received a few votes in the mid-west.

In its sixth month as head of the non-fiction "The Man Nobody Knows" has only a slim margin above "Why We Behave Like Human Beings." Work's "Auction Bridge Complete" has dropped to third place. Next comes a new book, "The Arcturus Adventure," William Beebe's account of a scientific expedition to the Sargasso Sea and Galapagos region of the Pacific. "The Mauve Decade" has advanced from tenth to seventh place, while "Fix Bayonets!" has gone down from sixth to eighth. The recent publicity attached to the discovery of the modern author of "The Diary of a Young Lady of Fashion in the Year 1764-1765" has brought that book again into the best seller class. While it is, strictly speaking, not in the non-fiction class, many booksellers vote for it as such, and it seems more consistent not to change it into the fiction list.

As in the case of "Sorrell and Son," "Our Times," which still holds fifth place, and "The Mauve Decade" are not yet best sellers in the south. "Our Times" was only reported by Norfolk, and "The Mauve Decade" had two southern votes.

Two selections of the Book of the Month Club rank among the first twenty-

five books of fiction for the first time, this month. They are "Teefallow" by T. S. Stribling, published in March, and "O Genteel Lady!" by Esther Forbes, published in April. They are in nineteenth and eighteenth places, respectively. The votes for the latter are scattered, but "Teefallow" owes its place to votes from the south. Its popularity may, therefore be due to local interest rather than to its selection by the Book of the Month Club.

In looking over the reports of individual stores, those of the J. P. Bell Co. in Lynchburg, Va. and John Hewitt in Long Beach, Cal., conform most closely to the final list of fiction, the former giving the first eight titles, the latter the first seven.

FICTION

- Loos. "Gentlemen Prefer Blondes." *Boni & Liveright.*
 Erskine. "The Private Life of Helen of Troy." *Bobbs-Merrill.*
 Ertz. "After Noon." *Appleton.*
 Byrne. "Hangman's House." *Century.*
 Bailey. "The Blue Window." *Penn Pub.*
 Lewis. "Mantrap." *Harcourt, Brace.*
 Thompson. "The Hounds of Spring." *Little, Brown.*
 Cabell. "The Silver Stallion." *McBride.*
 Deeping. "Sorrell and Son." *Knopf.*
 Norris. "Pig Iron." *Dutton.*

NON-FICTION

- Barton. "The Man Nobody Knows." *Bobbs-Merrill.*
 Dorsey. "Why We Behave Like Human Beings." *Harper.*
 Work. "Auction Bridge Complete." *Winston.*
 Beebe. "The Arcturus Adventure." *Putnam.*
 Sullivan. "Our Times." *Scribner.*
 Peters. "Diet and Health." *Reilly & Lee.*
 Beers. "The Mauve Decade." *Knopf.*
 Thomason. "Fix Bayonets!" *Scribner.*
 Knox. "The Diary of a Young Lady of Fashion." *Appleton.*
 Farmer. "The Boston Cooking School Cook Book." *Little, Brown.*

An A. B. A. Page

News and Notes of the American Booksellers' Association

Ellis W. Meyers, *Executive Secretary*

255 Tenth Ave., New York City

Four Matters of Importance

The Clearing House

BOOKSELLERS are already saving money by using the new Book Center. One of them writes saying, "The saving on postage on orders will enable me to pay the Center for services on several shipments. I did not realize how many letters we were mailing to the New York publishers each day. Now we can enclose all of our orders in one envelope and it looks as tho we are in a fair way to cut down our overhead. With the saving on carriage charges that will be effected by your enclosure service, we can use some more money for developing more business."

New York PUBLISHERS are requested to have their boys at 255 Tenth Avenue promptly at 8:30 each morning and to return the books ordered each afternoon. They are requested to instruct their order departments to do this and to phone Chickering 10395 at 1 P. M. so that they may get the late mail orders.

BOOKSELLERS must order in *duplicate* and send shipping instructions where the "hold for freight" instructions are not to be followed. Unless this is done books will be held until there is an accumulation of one hundred and fifty to two hundred pounds and then shipped by freight.

All booksellers are urged to take advantage of this opportunity to save money. Let us know how much business you expect to have pass thru the Center within the next six months. We will then be able to make preparations to take care of you.

The Advisory Committee

Publishers are again requested to send to the A. B. A. executive office their most important books at least six weeks in advance of publication. If the book itself cannot be furnished a description of its format and contents should be sent. Copies of the advertising material that is made for

bookstore use and at least a tentative schedule of the advertising campaign (advertising the book to the *public*, not the trade) must accompany the books. The committee's first Bulletin will go out about July 25th. It will contain material for the August campaign. We are now awaiting September material which, it is hoped, will be sent us by the publishers at once.

Bigger and Better

Despite the recent statement made by one of the executives of that president-producing middle western state, Ohio, New York is a good city to visit. The executive committee has chosen it as the site of the Association's 1927 convention. Booksellers will, no doubt, look forward quite eagerly to this. The city has many things to offer. For business purposes, it is the center of publishing, and has more shops and departments than any other place. For purposes of pleasure, we can safely say that the entertainment committee will provide a program that will excel anything that has been done before.

Make your plans now, all of you book-people, for a short—at least from May 9 to May 12, 1927—and an interesting and enjoyable stay in New York next spring.

Books Reviewed

The Association has sent out its second column of reviews to the member-subscribers. Our first has been called "advertising" by one newspaper and we are now endeavoring to make the text more critical and less saleslike. The subscription price is ten dollars for the fifty-two columns to be sent out this year. We know that many booksellers can use this service and we are making it as low priced and worth-while as possible. Do the newspapers in your town print reviews? If not, why not sell them this idea?

A National Press Shrine

Book Publishers to Help Build It

AMERICA is to be the first country to dedicate a national shrine in honor of the Press.

This shrine is to be built by men and women of the profession in the Cathedral of St. John the Divine in New York. The press in its larger sense includes every phase of the printing and publishing industry. Under that heading come the book publishers as part of the industrial world related to the production of the printed word.

The appeal to the industry can not be better put than in the words of C. Colton Daughaday who heads the book publishers on the National Committee. He says, "No other influence outside the Church can compare, or ever has compared, with the influence of good books in the spiritual development of humanity. How appropriate therefore that in the Cathedral of St. John the Divine, where will come thousands to worship and meditate, the ideals of publishing be upheld for the inspiration of those who will choose this calling in life, and to the honor of the memory of those whose life-work has brought a measure of spiritual refreshment to mankind thru books."

We have been linked with the Church ever since the introduction of printing in the 15th century when the first book to be printed was the Bible.

Within the industry itself, the successful completion of this memorial should not only deepen our pride in our craft, but also stimulate our endeavors for the future.

The National Committee formed to carry out this project feels that no more appropriate setting could be found for a memorial to the Press of the country.

More important than the fact that it will be the largest cathedral in the English speaking world, is its international and non-sectarian quality. The cathedral is being built by contributors from people of all races and creeds. It serves not the community only but the whole nation. Already Catholics, Protestants, Jews and Gentiles have spoken from its pulpit.

The shrine which every member of our profession is invited to help equip will take the form of a chapel opening from the

side of the great nave or central aisle. This will rise 115 feet from floor to roof. Stained glass windows will record some of the activities of the press and its part in the progress of civilization.

Somewhere in the scheme of decoration, place may be found for the names of those who have added lustre to the profession.

The cost of erecting and equipping the chapel will be from \$150,000 to \$225,000.

Italy Offers Help to Authors

LITERATURE of the people, by the people and for the people would be a suitable slogan for Italy with its newly founded fund for the assistance of authors. This fund of 2,000,000 lire, which has been authorized by the Cabinet, "for the encouragement of authors," will be included in the budget of the Department of National Economy. It is planned to award prizes to writers and institutions producing work considered of value to Italy's culture or industry.

Paris Library Exhibit

THE exhibition of current books at the American library in Paris has grown so rapidly that it is now being placed in a special room in charge of an experienced person who will be able to give all necessary information about these books. Duplicate copies of the catalogs of the publishers participating are also kept there for distribution, and book posters and other publicity matter are prominently displayed.

In addition to the list which appeared in the *Publishers' Weekly* of June 5th, the following publishers are now cooperating, making a total of fifty exhibitors:

Barse and Hopkins,
The Chicago University Press,
Edward J. Clode, Inc.,
Thomas Y. Crowell Co.,
Cupples and Leon,
Grosset and Dunlap,
The Viking Press (B. W. Huebsch),
Judy Publishing Co.,
Laird and Lee, Inc.,
Robert McBride,
Penn Publishing Co.,
Charles Scribner's Sons,
Simon and Schuster,
Small, Maynard and Co.,
John C. Winston Co.

Obituary Notes

AMY ELLA BLANCHARD

AMY ELLA BLANCHARD, writer of short stories and numerous books, mostly for children, died on July 5 at her summer home in Maine. She was seventy-four years of age. Miss Blanchard was born and educated in Baltimore and later taught school and studied art. Beginning with "Holly Berries" which was done in collaboration with Ida Waugh and published in 1881 she did 58 stories, the last of which were "From Tenderfoot to Golden Eagle," 1921; "Becky," 1922 and "The Awakening of Martha," 1923.

AMBROSE E. GONZALES

AMBROSE E. GONZALES, sixty-nine, author, editor and publisher, died in Columbia, S. C., on July 11th. Mr. Gonzales entered newspaper work in 1885 with the Charleston, S. C., *News and Courier*. Five years later he was appointed Secretary of the State Department of Agriculture. In 1891, with his brother, the late N. G. Gonzales, he founded the *State*, the present morning newspaper of Columbia, S. C., and had been President, Treasurer and manager of the newspaper since 1893. In 1922 his book, "The Black Border," a collection of short stories in the dialect, "gullah," of the South Carolina coastal islands, was widely and favorably commented upon in literary circles. Other stories of Mr. Gonzales' are, "Captain Lauguerre; A Gascon of the Black Border," and "With Aesop Along the Black Border."

CROSBY McCONNELL

CROSBY McCONNELL, for a number of years in charge of the Chicago branch of Fleming H. Revell Company, died at his home in that city on July 1st. As manager, he succeeded his brother, Alexander H. McConnell, who for nearly fifty years was identified with the house. He is survived by his wife, a son and a daughter.

THE BOOKSELLERS of Seattle, Wash., are arranging for a pilgrimage and dinner at Lake Retreat about August 1st. The booktrade generally is urged to take part.

Communication

Record of Christian Work Wanted

New York Public Library,
July 12, 1926.

Editor, *Publishers' Weekly*:

If readers have in their possession copies of any of the following issues of the "Record of Christian Work," will they be so good as to present them to the New York Public Library to help complete its file?

Vol. 1, no. 1 to vol. 9, no. 6, inclusive (previous to 1892).

Vol. 9, nos. 10 and 12 (1892).

Vol. 10, nos. 1 to 3, 5, 7, 8, 12 (1893).

Vol. 11, no. 5 (1894).

Vol. 12, nos. 3 to 5 (1895).

Vol. 15, no. 1 (1898).

E. H. ANDERSON,
Director.

Business Notes

NEW YORK CITY.—Argosy Book Shop, recently opened at 45 Fourth Avenue, Bible House, will deal in old and rare as well as new books. Louis Cohen is the proprietor.

NEW YORK CITY.—Paul B. Hoeber, Inc., has removed from 67 East 59th St. to 76 Fifth Ave.

NEW YORK CITY.—H. Wolff, complete book manufacturers, located at 518 West 26th St., are building a new building which they will occupy, when finished, in addition to their present structure.

Personal Notes

MARCEL BLANCHETEAU, who has spent two years in this country at Brentano's in New York and Kroch's in Chicago, learning the bookselling methods of this country, has returned to France where he is located at 4, Rue de l'Orme, Saint Gratien, (Seine & Oise).

FREDERIC G. MELCHER, editor of *Publishers' Weekly* has returned from Provincetown, where he has been for a month.

The Weekly Record of New Publications

THIS list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request, in which case word "apply" is used. When not specified the binding is "cloth."

Imprint date or best available date, preferably copyright date in bracket, is always stated, except when imprint date and copyright date agree and are of the current year, in which case only "c" is used. No ascertainable date is designated thus: [n.d.].

Sizes are indicated as follows: F (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D (12mo: 20 cm.); S (16mo: 17½ cm.); T (24mo: 15 cm.); sq., obl., nar., designate square, oblong, narrow.

Abbott, Austin

The principles and forms of practice in civil actions in courts of record under the New York Civil Practice Act; 3 v.; 3rd ed. by Carlos C. Alden. 2965p. O '25 N. Y., Baker, Voorhis buck. \$36

Achievement; how it is won. 173p. il. S [c.'26] N. Y., Amer. Educational Press, 25 W. 43rd St. \$1

A corrected entry of title appearing in June 26th issue.

All colors; a study outline on woman's part in race relations. 157p. (bibl. footnotes) D c. N. Y., Womans Press Ass'n and Press \$1.25; pap., \$1

Arabian nights' love tales. 250p. S '26 N. Y., J. H. Sears fab. \$1.25

Arlen, Michael, pseud. [Dikran Kuyumjian]

The green hat. 350p. D (Popular copyrights) [c.'25] N. Y., Grosset 75 c.

Avent, Joseph Emory

Beginning teaching. 606p. (bibls.) D c. Knoxville, Tenn., Univ. of Tenn. \$2.50

Designed as an aid for the first year of teaching.

Balderston, Katharine C.

The history and sources of Percy's Memoir of Goldsmith. 61p. (bibl. footnotes) D '26 [N. Y., Macmillan] bds. \$1.25

Balyeat, Ray M., M.D.

Hay-fever and asthma; a practical handbook for hay-fever and asthma patients. 198p. il. D c. Phil., F. A. Davis \$2

Barrington, E., pseud.

The exquisite Perdita. 377p. front. (col.) D '26, c. '25, '26 N. Y., Dodd, Mead \$2.50

An eighteenth century novel founded on the life of Perdita Robinson, who became mistress to George the Fourth of England; by the author of "Glorious Apollo."

Bernhard, William John

Jurgen in lino-cuts (lim. ed.). 19p. il. (col.) Q [c.'26] N. Y., Author, 171 Madison Ave. bds. \$21.50

Berry, Carrie Adams

Jesus himself drew near. 96p. D c. Bost., Stratford \$1.25

Sketches which show the application of Jesus' teachings to all types of modern life.

Birdseye, Clarence Frank

Manual of substantive law forms. 948p. diagrs. O '25 N. Y., Baker, Voorhis flex. fab. \$10

Boesel, Frank Tilden

Cases on Wisconsin code procedure; 2nd ed. 914p. O c. St. Paul, Minn., West Pub. Co. buck. \$5

Alden, Alice W.

The house in the wood [a play]. 41p. S [c.'26] Chic., Old Tower Press, 59 E. Adams St. pap. 50c.

Atchinson, Francis Elizabeth

Story Terrace [a play]. 21p. il. D '26 N. Y., H. W. Wilson pap. apply

Beede, J. W. and Christner, D. D.

The San Angelo formation; The geology of Foard County. 57p. (3p. bibl.) il. maps (pt. col.) O (Univ. of Tex. bull., no. 2607) '26 Austin, Tex., Univ. of Tex. pap. apply

Black, Henry Campbell

A treatise on the law and practice of bankruptcy; 4th ed. 1803p. O '26 Kansas City, Mo., Vernon Law Bk. Co. apply

Boyd, Anne Morris

Exit Miss Lizzie Cox; a bibliotherapeutic tragedy in one act. 29p. D '26 N. Y., H. W. Wilson pap. apply

Bragg, Marion K.

The formal eclogue in eighteenth-century England. 158p. (9p. bibl.) il. O (Univ. of Me. studies; 2nd ser., no. 6) '26 Orono, Me., Univ. of Me. Press \$1.25; pap., 50c.

Brewer, John Marks, and others

Case studies in educational and vocational guidance. 267p. (17p. bibl.) D [c.'26] Bost., Ginn \$1.60

Bromwich, T. J. Pa.

An introduction to the theory of infinite series; 2nd ed., rev. with T. M. MacRobert. 549p. O '26 N. Y., Macmillan \$10.50

Brown, Frederick G. W.

Higher mathematics, for students of engineering and science. 498p. D '26 N. Y., Macmillan \$3.50

Carpenter, Frank George, and Carpenter, Frances

The houses we live in. 213p. il. (pt. col.) diags. O (Carpenters' Journey Club travels) [c.'26] N. Y., Amer. Bk. 80 c.
An industrial and geographical reader for children.

Castle, Drew W.

Problems in blueprint reading; ed. by R. W. Selvidge. 87p. diags. Q (Selvidge ser. of instruction manuals) [c.'26] Peoria, Ill., Manual Arts Press pap. \$1.44

Celeste, Sister Mary

An American history. 682p. il. (pt. col.) maps D '26 N. Y., Macmillan \$1.60

Chambers, R. W.

England before the Norman conquest; with a foreword on Roman Britain by M. Cary. 360p. (bibl. footnotes) D (Univ. of London intermediate source-b'ks of hist., no. 7) '26 N. Y., Longmans \$3.50

Chesterton, Gilbert Keith

The incredulity of Father Brown. 270p. D '26, c.'23-'26 N. Y., Dodd, Mead \$2
Stories in which a keen-witted priest plays the part of detective.

Christie, Agatha

The man in the brown suit. 275p. D (Popular copyrights) [c.'24] N. Y., Grosset 75 c.

The murder of Roger Ackroyd. 313p. D c. N. Y., Dodd, Mead \$2

A mystery story by the author of "The Murder on the Links."

Clubb, Merrel Dare, ed.

Christ and Satan; an old English poem. 241p. (3p. bibl.) O (Yale studies in Eng. 70) '25 New Haven, Conn., Yale \$2

Cokkinus, A. J.

Mesenteric vascular occlusion. 172p. O '26 N. Y., Wm. Wood \$4

Colyer, Stanley, M.D.

Chronic infection of the jaws. 85p. il. O '26 N. Y., Macmillan \$3.25

Corning, Hobart M.

After testing—what? the practical use of test results in one school system. 222p. diags. O [c.'26] Chic., Scott, Foresman \$1.60

Cory, Sir George Edward

The rise of South Africa; a history of the origin of South African colonization and of its development towards the east from the earliest times to 1857; v. 4. 566p. (bibl. footnotes) il., maps O '26 N. Y., Longmans \$9
This volume of the six volume history covers the period from 1838 to 1846.

Crocker, Maria Briscoe

Vision and verity; poems. 61p. D c. Balt., Norman, Remington \$1.50

Cushman, Frank

Mathematics and the machinist's job. 221p. diags. S (Wiley trade ser.) '26 N. Y., Wiley \$1.75

Diet lists of the Presbyterian Hospital, New York City; 3rd ed., rev.; comp. by Herbert S. Carter, M.D. 173p. D '26 Phil., Saunders \$2

Dowdall, Mrs.

Manners and tone of good society. 168p. D '26 N. Y., Macmillan \$2

Du Puy, William Atherton

Our animal friends and foes. 292p. il. (col. front.) D (Romance of science ser.) '25 c. Phil., Winston 80 c.

Firth, J. B.

Highways and byways in Leicestershire. 434p. il., map S (Highways and byways ser.) '26 N. Y., Macmillan \$2; lea., \$2.50

Fisher, Mrs. Dorothea Frances Canfield

The bent twig; school ed. 510p. D '26, c.'15, '25 N. Y., Holt 96 c.

Camps and camping; for information and guidance of campers, parents, directors and counsellors. 168p. il. S (Spalding's athletic lib., no. 105x) c. N. Y., Amer. Sports Pub. Co. pap. 25c.

Cattell, Hettie Fithian

For the love of Pete; a tragi-comedy of the affections, for three women. 16p. S c. '25 Summit, N. J., N. L. Swartout pap. 35c.

Chapin, H. M.

Early American sign boards. 24p. il. O '26 Providence, R. I., R. I. Historical Soc. \$1.50

Conner, Walter Thomas

The teachings of "Pastor" Russell. 68p. D [c.'26] Nashville, Tenn., S. S. Bd. of So. Bapt. Convention bds. 35c.

Co-operation in the U. S.; based on official sources; designed as a textbook on cooperation for farmers, bankers, students, editors and others. 126p. O '25 Toledo, O., Grain Dealers Nat'l Ass'n, 320 Gardner Bldg. pap. 50c.

Curti, Merle Eugene

Austria and the United States, 1848-1852; a study in diplomatic relations. various p. (bibl.) O (Smith College studies in hist., v. 11, no. 3) '26 Northampton, Mass., Smith College pap. apply

Everett, Guerra, comp.

Loose-leaf accounting in foreign countries. 92p. O (Trade information bull. no. 391) '26 Wash., D. C., Govt. Pr. Off.; Supt. of Doc. pap. 10c.

Farnum, Royal Bailey

Art education in the United States. 18p. O (Bur. of educ. bull. no. 38) '26 Wash., D. C., Govt. Pr. Off.; Supt. of Doc. pap. 5c.

Food Research Institute

A national wheat-growers' co-operative; its problems, opportunities and limitations. various p. (bibl. footnotes) Q (Wheat studies, v. 2, no. 3) '26 Stanford Univ., Cal., Author pap. \$1.50

Fraser, John, M.D.

Surgery of childhood; 2 v. 1164p. il. O '26
N. Y., Wm. Wood fab. \$14

Garrison, F. H.

The principles of anatomic illustration before Vesalius. 58p. il. D c. N. Y., P. B. Hoeber \$2.50

Gray, Arthur

A chapter in the early life of Shakespeare; Polesworth in Arden. 131p. (bibl. footnotes) il., map D '26 [N. Y., Macmillan] bds. \$3

Grove, Harriet Pyne

Ann crosses, a secret trail. 234p. front. D (Ann Sterling ser.) [c.'26] N. Y., Burt 60c.
A new book in this series for girls from twelve to eighteen.

Haggard, Sir Henry Rider

The virgin of the sun. 294p. front. D (Popular copyrights) [c.'22] N. Y., Grosset 75c.

Hightower, Clyde W.

Shadows of the valley. 327p. D c. Hollywood, Cal., D. G. Fischer Corp. \$2
A novel laid in the little western town of Mill Creek.

Hill, Grace Livingston

Tomorrow about this time. 345p. D (Popular copyrights) [c.'23] N. Y., Grosset 75c.

Hine, Muriel

The reluctant imposter. 301p. D (Popular copyrights) [c.'25] N. Y., Grosset 75c.

Hollingworth, Harry Levi

The psychology of thought, approached thru studies of sleeping and dreaming. 346p. (bibl. footnotes) diagrs. D c. N. Y., Appleton \$3
The author is professor of psychology in Barnard College, Columbia University.

Huntington, Ellsworth, and Williams, Frank E.

Business geography; 2nd ed. 616p. il. O '26
N. Y., Wiley \$3.50

Inge, William Ralph, D.D.

Science and ultimate truth; Fison memorial lecture, 1926, delivered at Guy's Hospital Medical School, March 25, 1926. 32p. O '26
N. Y., Longmans bds. 65c.

Jefferson, Bernard L., and Peckham, Harry Houston

Creative prose writing. 357p. D c. Garden City, N. Y., Doubleday \$2
A college textbook.

Jusserand, Jean Adrien Antoine Jules, and others

The writing of history. 155p. D [c.'26] N. Y., Scribner \$1.50

Four articles by the four members of a committee of the American Historical Association on the Writing of History. Besides Jusserand, these members are Wilbur Cortez Abbott, Charles W. Colby and John Spencer Bassett.

Kidd, Dudley

The essential Kafir. 450p. (bibl.) il. O '26
N. Y., Macmillan \$5

Knibbs, Henry Herbert

Wild horses; a novel. 279p. D (Popular copyrights) [c.'23,'24] N. Y., Grosset 75c.

Kyne, Peter Bernard

The enchanted hill. 369p. il. (col.) D (Popular copyrights) [c.'24] N. Y., Grosset 75c.

Larson, Henrietta M.

The wheat market and the farmer in Minnesota, 1858-1900. 273p. (8p. bibl.) map O (Studies in hist., economics and public law, no. 269) c. N. Y., Columbia Univ. Press \$4

Lehman, Anna

Old and new Bohemian tales. 177p. il. (pt. col.) D c. Chic., M. A. Donohue & Co. \$1.25
Story hour with Aunt Anna. 160p. il. (pt. col.) D '26 Chic., M. A. Donohue & Co. \$1.25

Leonard, Nellie Mabel

The mouse book. various p. il. (col. front.) D [c.'16-'19] N. Y., Crowell \$2
These stories for children about the Graymouse family are now published in one volume for the first time.

Lurie, Charles N.

How to say it; helpful hints on English. 317p. (bibl.) T c. N. Y., Putnam flex. fab. \$1

Luther, Mark Lee

Presenting Jane McRae; il. by James Montgomery Flagg. 333p. il. D (Popular copyrights) [c.'20] N. Y., Grosset 75c.

Mendelson, H. G.

Gasoline facts. 163p. il. diagrs. S c. Bradford, Pa., Nat'l Tank Auditing Service, Inc. bds. \$2

Mitton, G. E.

The London and North-Eastern Railway; 2nd ed. 96p. il. (pt. col.) D (Peeps at great railways) '26 N. Y., Macmillan \$1
The Southern Railway; 2nd ed. 96p. il. (pt. col.) map D (Peeps at great railways) '26 N. Y., Macmillan \$1

Gates, Susa Young and Widtsoe, Leah D.

Women of the "Mormon" church. 34p. il. O '26
Salt Lake City, Utah, Susa Young Gates, 47 E. South Temple St. pap. apply

Hall, Burton Allen

The promise of the Father, or, This is that. 169p. D c. Franklin Springs, Ga., Author pap. 50c.

Hay, Oliver P.

A collection of Pleistocene vertebrates from southwestern Texas. 18p. (bibl. footnotes) il. O (No. 2625, Proceedings of U. S. Nat'l Mus.) '26

Wash., D. C., Govt. Pr. Off.; Supt. of Doc.

pap. apply

Hoffman, Frederick L.

Cancer in native races. 48p. O '26 [Newark, N. J., Prudential Insurance Co. of Amer.] pap. apply
The homicide problem. 106p. O '25 Newark, N. J., Prudential Press pap. apply

Lahee, Henry Charles

The orchestra; a brief outline of its development in Europe and America. 48p. (bibl.) il. D '26, c. '25 Bost., Bost. Musical & Educational Bur. 50c.

Morgan, George Campbell, D.D.

Searchlights from the word. 421p. O [c. '26] N. Y., Revell \$3.75
Sermon suggestions from every book of the Bible.

Morrissey, Richard Albertus, D.D.

Colored people in Bible history. 133p. il. D '25 c. [Chattanooga, Tenn., Author, 818 Palmetto St.] \$1

Northend, Mary Harrod

Historic doorways of old Salem. 111p. il. O c. Bost., Houghton \$3

Nusbaum, Deric

Deric in Mesa Verde. 178p. il. D c. N. Y., Putnam \$1.75

A twelve-year-old boy tells the story of his life in Mesa Verde National Park, in the cliff dwellers' country of southern Colorado, where he goes exploring, hunting, guiding and excavating.

Original town journal (The) of William A. Leidesdorff, treasurer of town of San Francisco, Oct. 7, 1847-May 2, 1848; facsimile ed. 11p. F '26 San Francisco, Albert Dressler bds. \$5

Palgrave's dictionary of political economy; ed. by Henry Higgs; new ed. 971p. O '26 N. Y., Macmillan \$10

Parcel, John Ira, and Maney, George Alfred

An elementary treatise on statically indeterminate stresses. 368p. diagrs. O '26 N. Y., Wiley \$5

Perkins, Kenneth

Queen of the night. 312p. D (Popular copyrights) [c. '25] N. Y., Grosset 75 c.

Perkins, Lucy Fitch [Mrs. Dwight Heald Perkins]

The American twins of 1812; il. by the author [school ed.]. 194p. (bibl.) D (Historical ser.) [c. '25] Bost., Houghton 88 c.

McClelland, Livingston Forsyth

Collection of legal forms with annotations from the Code of Georgia, the reports of the Supreme Court and the Court of Appeals of Georgia on questions relating to forms and procedure in certiorari cases. 202p. O '26 Atlanta, Ga., Harrison Co. 42 E. Hunter St. apply

Macdougall, Daniel Trembly

The hydrostatic system of trees. 128p. il. (pt. col.) diagrs. O (Pub'n no. 373) '26 Wash., D. C., Carnegie Inst. apply

McLaughlin, Edith M. and Ambrose, Sr. Mary, eds. Ready to read; a pre-primer. 29p. il. (col.) S (Amer. cardinal readers) c. N. Y., Benziger Bros. pap. 16c.

Morrison, Robert Bakewell and O'Neill, Hugh P. Vocabulary of Vergil's Aeneid; 2nd ed. 60p. D (Loyola Latin vocabularies) '26 Chic., Loyola Univ. Press pap. 16c.

Moss, Samuel David

American history and government. 180p. D (Oxford review ser.) c. N. Y., Oxford Bk. Co. pap. 68c.

Phillips, Charles

The doctor's wooing. 320p. D [c. '26] N. Y., Devin-Adair Co. \$2.25

The love story of Dr. Ben Hudson and a little Polish girl, in an adventurous setting in the backwoods of Wisconsin.

Pirkey, M. Uva

The uva cook book. 104p. D [c. '26] Los Angeles, Cal., Gem Pub. Co. \$1.60

Plotkin, David George

Ghetto gutters, and other poems. 190p. D c. N. Y., Seltzer \$2
Poems about the Ghetto section of New York.

Pollard, Josephine

The children's Bible story book. 184p. il. (pt. col.) O '25 Akron, O., Saalfeld Pub. Co. \$1.50

Pomeroy, John Norton

A treatise on the specific performance of contracts; 3rd ed. 1085p. O '26 Albany, N. Y., Banks & Co. buck. \$15

Quear, Charles L.

School and home gardens. 256p. il. D c. Lincoln, Neb., University Pub. Co. 80 c.
A book on gardening for children by the director of horticulture in the public schools of Kansas City.

Rath, E. J., pseud. [J. Chauncey Corey Brainerd and Mrs. Edith Rathbone Jacobs Brainerd]

The brains of the family; a side-splitting domestic comedy. 284p. D (Popular copyrights) [c. '20-'25] N. Y., Grosset 75 c.

Rector, W. Lee

Can an evolutionist be a Christian? 239p. D c. Bost., Stratford \$2.50

The author, who answers this question in the negative, is professor of psychology in Oklahoma Baptist University.

Reeve, Arthur Benjamin

Atavar; the dream dancer; a Craig Kennedy novel. 360p. D (Popular copyrights) [c. '24] N. Y., Grosset 75 c.

Rives, Hallie Erminie [Mrs. Post Wheeler]

The long lane's turning. 391p. D (Popular copyrights) [c. '16, '17] N. Y., Grosset 75 c.

Parlette, Ralph Albert

It's up to you! Are you shaking up or rattling down? Tr. into speedwriting, the natural shorthand. 36p. T '25 c. N. Y., Brief English Systems, 1 Madison Ave. 50c.

Proffitt, Maris Marion

Industrial education. 16p. O (Bur. of educ. bull., no. 37) '26 Wash., D. C., Govt. Pr. Off.; Supt. of Doc. pap. 5c.

Reppy, Alison

Cases on wills; 2 v. various p. O '26 Newark, N. J., N. J. Law School Press apply

Richardson, James Bailey

Richardson's notes on equity pleading and practice in Massachusetts; Jenney ed., ed. by Guy H. Holliday. 321p. O '26 Bost., E. W. Hildreth apply

Richart, Genevieve

Games and parties for young people. 128p. S '25 c. Chic., T. S. Denison pap. 40c.

Rolfe, R. T., and Rolfe, F. W.

The romance of the fungus world. 329p O (bibl. footnotes) il. O '26 Phil., Lippincott \$3.50

The rôle of the mushroom and its allies, both real and legendary.

Rood, John Romain

A treatise on the law of wills; 2nd ed. 1121p. O '26 Chic., Callaghan & Co. \$5.50

Rose, Isabel Brown

Our parish in India; lights and shadows of missionary life. 191p. il. D [c.'26] N. Y., Revell \$1.50

Sage, Elizabeth

A study of costume, from the days of the Egyptians to modern times. 252p. (2p. bibl.) il. diags. D [c.'26] N. Y., Scribner \$2

Sanderson of Oundle; new ed. 366p. il. D '26 N. Y., Macmillan \$3

Shakespeare, William

The tragedy of Othello; ed. by Henry Norman Hudson; ed. and rev. by Ebenezer Charlton Black and Agnes Knox Black. 224p. S (New Hudson Shakespeare) [c.'26] Bost., Ginn flex. fab. 56 c.

Shanholtzer, Albert

Wilderness wanderings [verse]. 41p. il. S c.'25 [Coatsburg, Ill.], Author pap. 50 c.

Spearman, Frank Hamilton

The marriage verdict; a novel. 329p. D (Popular copyrights) [c.'23] N. Y., Grosset 75 c.

Sze, Tsung-Yu

China and the most-favored-nation clause. 267p. bibl. footnotes) O [c.'25] N. Y., Revell \$2.50

Thomas, Albert Ellsworth

The double cross. 284p. D (Popular copyrights) [c.'24] N. Y., Grosset 75 c.

Tooke, Charles Wesley

A selection of cases on the law of municipal corporations. 1379p. O c. Chic., Callaghan & Co. \$6.50

Trumbull, Benjamin

A compendium of Indian wars in New England [lim. ed.]. various p. Q '26 Hartford, Conn., E. V. Mitchell \$5; \$10

Tucker, T. G.

The judgment and appreciation of literature. 147p. D '26 N. Y., Macmillan \$2.40

Tutton, A. E. H.

Crystalline form and chemical constitution. 264p. O '26 N. Y., Macmillan \$3.60

Twain, Mark (Samuel Langhorne Clemens)

Roughing it; vs. 1 and 2, complete in 1 v. 426p. il. D (Popular copyrights) [c.'71-'13] N. Y., Grosset 75 c.

U. S. Naval Academy, Dep't of Mathematics

Elementary mechanics; 2nd rev. ed. 473p. diags. D '26 Annapolis, Md., U. S. Naval Inst. \$5

Ward, Gilbert Oakley

The practical use of books and libraries; an elementary manual; 4th ed., rev. and enl. 139p. map O '26, c.'11-'26 Bost., F. W. Faxon \$2

Watson, Goodwin B., and Watson, Gladys H.

Case studies for teachers of religion. 296p. O c. N. Y., Ass'n Press \$3

Whitechurch, Victor Lorenzo

The Templeton case. 320p. D (Popular copyrights) [c.'24] N. Y., Grosset 75 c.

Whitman, Walt

Two prefaces; introd. by Christopher Morley. 87p. D c. Garden City, N. Y., Doubleday \$1

The original preface to "Leaves of Grass" 1855, and "A Backward Glance O'er Traveled Roads" 1888.

Wiggam, Albert Edward

The new decalogue of science; Vernon ed. [with Fruit of the family tree] 302p. front. (por.) O '26 c. '22-'25 Ind., Bobbs-Merrill \$7.50 bxd.

Williams, Valentine [Douglas Valentine, Vedette, pseud.]

The three of clubs. 320p. D (Popular copyrights) [c.'23,'24] N. Y., Grosset 75 c.

Winrod, Gerald B.

Christ within. 150p. front. (por.) D '25 c. Wichita, Kan., Winrod Pub'n Center \$1.25

Young, Stark

Theatre practice. 220p. (2p. bibl.) il. D [c.'26] N. Y., Scribner \$1.80

On the arts of acting, theatrical design and production, and other special phases of the stage.

Zwierlein, Frederick J.

The life and letters of Bishop McQuaid; prefaced with the history of Catholic Rochester before his episcopate. 369p. il. maps O '25 Rochester, N. Y., Art Print Shop \$3

Social case work [bibliography]. 4p. O (Bull. of Russell Sage Found. lib., no. 77) '26 N. Y., Russell Sage Found. Lib. pap. 10c.

Sprague, Elizabeth and Sprague, Curtiss
How to design greeting cards. 64p. il. diags. O c. Pelham, N. Y., Bridgman bds. \$1

Stahl, Rose Mildred
The Ballinger-Pinchot controversy. various p. (3p. bibl.) O (Smith College studies in hist., v. 11, no. 2) '26 Northampton, Mass., Smith College pap. apply

U. S. Tariff Commission
Certain vegetable oils; 2 v. various p. diags. F '26 Wash., D. C., Govt. Pr. Off.; Supt. of Doc. pap. 25; 35c.

Webb, Edwin Douglas

Elements of practice in the New York courts under the Civil Practice Act and the rules of civil practice. 596p. O '26 Albany, N. Y., M. Bender apply

Welte, Herbert David

A psychological analysis of plane geometry. 47p. diags. O (Univ. of Ia. monograph in educ., 1st ser., no. 1) '26 Iowa City, Ia., Univ. of Ia. College of Educ. apply

Title Index to the "Weekly Record"

Does not include the material listed in smaller type

- Achievement. \$1 *Amer. Educational Press*
 After testing—what? Corning, H. M. \$1.60
Scott, Foresman
 All colors. \$1.25; \$1
Womans Press and Ass'n Press
 American history, An. Celeste, M. \$1.60
Macmillan
 American twins of 1812, The. Perkins, L. F. 88c.
Houghton
 Ann crosses a secret trail. Grove, H. P. 60c.
Burt
 Arabian nights' love tales. \$1.25 J. H. Sears
 Atavar. Reeve, A. B. 75c. *Grosset*
 Beginning teaching. \$2.50 J. E. Avent
 Bent twig, The. Fischer, D. 96c. *Holt*
 Brains of the family, The. Rath, E. J. 75c.
Grosset
 Business geography. Huntington, E. \$3.50
Wiley
 Can an evolutionist be a Christian? Rector, W. L. \$2.50 *Stratford*
 Case studies for teachers of religion. Watson, G. B. \$3 *Ass'n Press*
 Case studies in educational and vocational guidance. Brewer, J. M. \$1.60 *Ginn*
 Cases on Wisconsin code procedure. Boesel, F. T. \$5 *West Pub. Co.*
 Chapter in the early life of Shakespeare, A. Gray, A. \$3 *Macmillan*
 Children's Bible story book, The. Pollard, J. *Saalfeld Pub. Co.*
 China and the most-favored-nation clause. Sze, T. Y. \$2.50 *Revell*
 Christ and Satan. Clubb, M. D. \$2 *Yale*
 Christ within. Winrod, G. B. \$1.25
Winrod Pub'n Center
 Chronic infection of the jaws. Colyer, S. \$3.25 *Macmillan*
 Colored people in Bible history. \$1
R. A. Morrissey
 Compendium of Indian wars in New England, A. Trumbull, B. \$5; \$10 E. V. Mitchell
 Creative prose writing. Jefferson, B. L. \$2
Doubleday
 Crystalline form and chemical constitution. Tutton, A. \$3.60 *Macmillan*
 Deric in Mesa Verde. Nusbaum, D. \$1.75
Putnam
 Diet lists of the Presbyterian Hospital. \$2
Saunders
 Doctor's wooing, The. Phillips, C. \$2.25
Devin-Adair Co.
 Double cross, The. Thomas, A. E. 75c.
Grosset
 Elementary mechanics. U. S. Naval Academy, Dept. of Mathematics. \$5
U. S. Naval Inst.
 Elementary treatise on statically intermediate stresses, An. Parcel, J. I. \$5 *Wiley*
 Enchanted hill, The. Kyne, P. B. 75c.
Grosset
 England before the Norman conquest. Chambers, R. W. \$3.50 *Longmans*
 Essential Kafir, The. Kidd, D. \$5
Macmillan
 Exquisite Perdita, The. Barrington, E. \$2.50
Dodd, Mead
 Gasoline facts. Mendelson, H. G. \$2
Nat'l Tank Auditing Service, Inc.
 Ghetto gutters. Plotkin, D. G. \$2 *Seltzer*
 Green hat, The. Arlen, M. 75c. *Grosset*
 Hay-fever and asthma. Balyeat, R. M. \$2
F. A. Davis
 Higher mathematics. Brown, F. \$3.50
Macmillan
 Highways and byways in Leicestershire. Firth, J. B. \$2; \$2.50
 Historic doorways of old Salem. Northend, M. H. \$3 *Houghton*
 History and sources of Percy's Memoir of Goldsmith, The. Balderston, K. C. \$1.25
Macmillan
 Houses we live in, The. Carpenter, F. G. 80c.
Amer. Bk.
 How to say it. Lurie, C. N. \$1 *Putnam*
 Incredulity of Father Brown, The. Chester-ton, G. K. \$2 *Dodd, Mead*
 Introduction to the theory of infinite seies, An. Bromwich, T. \$10.50 *Macmillan*
 Jesus himself drew near. Berry, C. A. \$1.25
Stratford
 Judgment and appreciation of literature, The. \$2.40 *Macmillan*
 Jurgen in lino-cuts. \$21.50
William J. Bernhard
 Life and letters of Bishop McQuaid, The. Zwierlein, F. J. \$3 *Art Print Shop*
 London and North-Eastern Railway, The. Mitton, G. E. \$1 *Macmillan*
 Long lane's turning, The. Rives, H. E. 75c.
Grosset
 Man in the brown suit, The. Christie, A. 75c.
Grosset
 Manners and tone of good society. Dowdall, Mrs. \$2 *Macmillan*
 Manual of substantive law forms. Birdseye, C. F. \$10 *Baker, Voorhis*
 Marriage verdict, The. Spearman, F. H. 75c.
Grosset
 Mathematics and the machinist's job. Cush-man, F. \$1.75 *Wiley*
 Mesenteric vascular occlusion. Cokkinus, A. J. \$4 *Wm. Wood*
 Mouse book, The. Leonard, N. M. \$2
Crowell
 Murder of Roger Ackroyd, The. Christie, A. \$2 *Dodd, Mead*
 New decalogue of science, The. Wiggam, A. E. \$7.50 *Bobbs-Merrill*
 Old and New Bohemian tales. Lehman, A. \$1.25 *M. A. Donohue & Co.*

- Original town journal of William A. Leidesdorff, The. \$5 *Albert Dressler*
- Our animal friends and foes. Du Puy, W. A. 80c. *Winston*
- Our parish in India. Rose, I. B. \$1.50 *Revell*
- Palgrave's dictionary of political economy. \$10 *Macmillan*
- Practical use of books and libraries, The. Ward, G. O. \$2 *F. W. Faxon*
- Presenting Jane McRae. Luther, M. L. 75c. *Grosset*
- Principles and forms of practice in civil actions in courts of record under the New York Civil Practice Act, The. Abbott, A. \$36 *Baker, Voorhis*
- Principles of anatomic illustration before Vesalius, The. Garrison, F. H. \$2.50 *P. B. Hoeber*
- Problems in blueprint reading. Castle, D. W. \$1.44 *Manual Arts Press*
- Psychology of thought, The. Hollingworth, H. L. \$3 *Appleton*
- Queen of the night. Perkins, K. 75c. *Grosset*
- Reluctant imposter, The. Hine, M. 75c. *Grosset*
- Rise of South Africa, The; v. 4. Cory, G. E. \$9 *Longmans*
- Romance of the fungus world, The. Rolfe, R. T. \$3.50 *Lippincott*
- Roughing it. Twain, M. 75c. *Grosset*
- Sanderson of Oundle. \$3 *Macmillan*
- School and home gardens. Quear, C. L. 80c. *University Pub. Co.*
- Science and ultimate truth. Inge, W. R. 65c. *Longmans*
- Searchlights from the word. Morgan, G. C. \$3.75 *Revell*
- Selection of cases on the law of municipal corporations, A. Tooke, C. W. \$6.50 *Callaghan & Co.*
- Shadows of the valley. Hightower, C. W. \$2 *D. G. Fischer Corp.*
- Southern Railway, The. Mitton, G. E. \$1 *Macmillan*
- Story hour with Aunt Anna. Lehman, A. \$1.25 *M. A. Donohue & Co.*
- Study of costume, A. Sage, E. \$2 *Scribner*
- Surgery of childhood. Fraser, J. \$14 *Wm. Wood*
- Templeton case, The. Whitechurch, V. L. 75c. *Grosset*
- Theatre practice. Young, S. \$1.80 *Scribner*
- Three of clubs, The. Williams, V. 75c. *Grosset*
- Tomorrow about this time. Hill, G. L. 75c. *Grosset*
- Tragedy of Othello, The. Shakespeare, W. 50c. *Ginn*
- Treatise on the law of wills, A. Rood, J. R. \$5.50 *Callaghan & Co.*
- Treatise on the specific performance of contracts, A. Pomeroy, J. N. \$15 *Banks & Co.*
- Two prefaces. Whitman, W. \$1 *Doubleday*
- Uva cook book, The. Pirkey, M. U. \$1.60 *Gem Pub. Co.*
- Virgin of the sun, The. Haggard, Sir H. R. 75c. *Grosset*
- Vision and verity. Croker, M. B. \$1.50 *Norman, Remington*
- Wheat market and the farmer in Minnesota, The. Larson, H. M. \$4 *Columbia Univ. Press*
- Wild horses. Knibbs, H. H. 75c. *Grosset*
- Wilderness wanderings. 50c. *A. Shanholtzer.*
- Writing of history, The. Jusserand, J. \$1.50 *Scribner*



Old and Rare Books

Edited by Frederick M. Hopkins



THE British Museum has started the publication of a quarterly which will record its latest acquisitions and will illustrate many of the articles with appropriate facsimiles.

PLEE PHILLIPS has compiled a descriptive list of maps of Philadelphia in the Library of Congress, 1683-1865, which contains 490 separate entries. The work apparently has been done with great clearness and accuracy.

THE famous Kurt Wolff collection of incunabula will be sold by Joseph Baer and Company, at Frankfurt am Main, Germany. The first part containing 850 items will be sold in October, and other parts will follow as fast as cataloging can be done.

BIRKBECK HILL'S monumental edition of Boswell's "Life of Johnson," which has been out of print for some years, is being revised in view to republication. The Oxford University Press is also gathering materials for a complete edition of Johnson's letters.

THE simultaneous announcements come from London that Stevenson's birthplace, 8 Howard Place, Edinburgh, has been opened as a library and museum of Stevensoniana, and that Carlyle's house in Cheyne Row, is in danger of being closed owing to financial trouble.

IT is reported that 131 items of the Clawson sale were secured by the Harvard Library. Many of Clawson rarities were purchased by Yale and other libraries. Thus a substantial portion of this valuable collection, gathered so quickly, has passed beyond the possibilities of private ownership.

THE angling narrative, "On Dry-Cow Fishing as a Fine Art," by Rudyard Kipling, published thirty-five years ago in *The Fishing Gazette*, is now being reprinted for the first time, with Mr. Kipling's permission, for the Rowfant Club of Cleveland. The edition will be limited to 176 copies and will be printed for the club by Bruce Rogers, and will rank among the most attractive of his smaller books.

ONE hundred and one French women have banded themselves together and founded the first "Women's Bibliophile Society." It is their intention to disprove a widespread belief in France that women have no love for rare and fine books, caring only for books as things to read. The society will bring out a book a year, which will be a model of typography and illustration. It is expected that there will be active competition among writers to

have the honor of their books being chosen for publication under such auspices.

ONE of the few existing original copies of Magna Charta, the Englishman's Bill of Rights, wrested by English barons from King John at Runnymede, has just been presented to the Bodleian Library at Oxford by Lord Northbourne. There are only eight other known copies. The donor's father bought the copy at a second hand bookstore for \$25. It appears to have been taken to Rome for inspection by the Pope centuries ago and then to have drifted back to England. Unlike the other copies, it is inscribed on a roll of parchment.

THE Bibliothèque Nationale of Paris, owing to the depreciation of the franc, is in financial difficulties. The Chamber of Deputies has been considering giving the institution the right to receive legacies and other gifts. The suggestion has been made that the library be allowed to sell post cards and photographs. Unless new sources of funds are found, the purchase of foreign books and magazines—made unusually expensive by fall of the franc—may be suspended entirely. The library has been unable lately to do the rebinding necessary to protect its books, and has had to forego the publication of new catalogs.

WILLIAM Albert Brody, 715 West 172nd Street, New York, is collecting material for a short history of Mamaroneck, N. Y., from the days before the advent of the English to the present time. He will be glad to hear from readers who possess letters or documents which might aid him or who know where such letters and documents may be found. Mr. Brody is also collecting material for another volume of "Tales of Westchester County," to contain little stories about well-known people or interesting happenings in the Westchester section, and will be grateful for assistance in this matter as well.

THE abandonment of the publication of the Pathfinder Railway Guide, by the New England Railway Publishing Company, has resulted in the enriching of the Boston Public Library. The company recently presented to the library complete files

of the Pathfinder Guides published by it from 1849 to March, 1926. The file presents a history of railway train service in this country for the past seventy years. It would be extremely difficult to duplicate such a file, and the early numbers have been sought by railway investigators to aid in the solution of difficult problems of railroading. The changes of routes, the growth of railroads, the increase of speed of trains and other matters of interest are set down in the solid pages of figures in these volumes.

THE editor in discussing the sales of "The Past Season" in *The American Collector* writes: "For the benefit of the collector who, of late years, has been discouraged thru the reported high figures in newspapers, let it be said that notwithstanding occasional sensational high prices for spectacular items, Americana is at present the cheapest thing in the market, measured by standards of relative rarity and importance. The mediocre sales contained many gems that went low. In my own sales a number of items went at prices below those for which they could be duplicated. Collectors who look for an investment first, may safely trust themselves to Americana, providing they are willing to get acquainted with their subject. The Americana collector with a real knowledge of the subject, is fast disappearing, in fact, he must be looked for with a Diogenes lantern."

WHAT has become of the books that were in the library of Ben Jonson? This is a question which Professor M. P. Tilley of the department of English of the University of Michigan is trying to answer. Professor Tilley writes: "In Herford and Simpson's Ben Jonson, Vol. I, Appendix IV, pp. 251-271, there is printed a list of 'Books in Jonson's library.' The editors of this edition have promised a supplementary list. . . . in the final volume should there be occasion for one. A number of Jonson's books now in this country have been omitted from the list, and I am endeavoring to find others that may be in-

cluded in a future supplementary list. To this end I should be glad to learn of any of Jonson's books known to your readers in order that the reconstruction of Jonson's library may be as complete as possible."

THE prevailing high prices of historical and literary autograph letters, especially of choice material, are persuading many owners to part with their collections. A noteworthy collection of historical letters, the property of Mrs. Albert B. White, wife of former Governor White of West Virginia, has just been purchased by Thomas F. Madigan of this city. The collection consists of about fifty letters and documents of the greatest historical interest, many relating to the siege of Boston, preparations for the defense of Ticonderoga, and the capture of Staten Island by the British. The collection was handed down to Mrs. White, who was Miss Agnes Ward, a descendant of General Artemus Ward, with her family records. One of the most prized letters in the collection was written by General Washington, dated July 4, 1776, stating that the enemy has taken possession of Staten Island, and pointing out the immediate need of arms. Another important letter was signed by John Hancock, president, dated July 6, 1776, forwarding a copy of the Declaration of Independence to General Ward, to be proclaimed at the head of the troops under his command.

FIVE volumes, which formed a part of the library of Napoleon at St. Helena, have been acquired by Gabriel Wells, rare book dealer of this city. Napoleon, it is said, had 399 books at St. Helena, only seven of which are known to exist. Five of the seven are the memoirs of Cardinal Retz just purchased by Mr. Wells.

Catalogs Received

Rare works in all fields of literature, including many first editions of modern and Victorian authors. (No. 2; Items 633.) F. Bianco, 18 West 8th St., New York City.

Incunabula, Sixteenth Century books and books about books printed before 1600. (No. 33; Items 366a.) International Antiquariaat, 364 Singel, Amsterdam, Holland.

Issued Every Saturday

The Publishers' Weekly

62 West 45th St., New York

R. R. BOWKER CO., PUBLISHERS

DIRECTORS

R. R. BOWKER - President and Treasurer
 FREDERIC G. MELCHER - Vice-President
 JOHN A. HOLDEN - Secretary-Business Manager
 ALBERT R. CRONE - Assistant Treasurer-Promotion
 MARIAN LEYPOLDT OSBORNE

Subscription Terms: In Zones 1-5, \$5; in Zones 6-8, and Canada, \$5.50. Foreign, \$6. Single copies, 15 cents
 Educational Number, bound in cloth, \$1.00.

Spring and Fall Announcement Indexes bound in cloth, each 75 cents.
 English Agent: D. H. Bond, 507 Bank Chambers, Chancery Lane, London, W.C.

ADVERTISING

Front Section (full pages only).....\$75.00
 Back Sectionfull page 60.00
 Half page.....\$35.00 Quarter page..... 20.00
 Eighth page..... 10.00
 The above rates are for unspecified positions.
 Forms close on Monday.

The Weekly Book Exchange

Books Wanted and Books For Sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. To insure prompt replies each title should begin on a separate line. Grouped titles in a solid paragraph, excepting those by one author, not allowed. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Objectionable books are excluded as far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

BOOKS WANTED

AMER. BAPT. PUB. SOC., 1107 MCGEE ST.,
 KANSAS CITY, MO.

Moule on Romans.

W. H. ANDRE, 604 KITTREDGE BLDG., DENVER
 Twenty-four vol., Houghton Mifflin, Subscription
 ed. Red cloth. John Fiske.
 Yale Chronicles. 50 vols. Lincoln or 1st printing.
 Good subscription ed. of Goldsmith.

ANDREWS' BK. SHOP, 8 IRVINGTON ST., BOSTON
 Carritt, E. F. The Theory of Beauty.
 Long. English Lit.
 Newbolt, H. New Study of Eng. Poetry.
 Murry, J. M. The Problem of Style.
 Santayana, G. T. The Sense of Beauty.
 Any Santayana titles.
 Can use quantity 2nd hand if cheap.
 Dealers please send catalogs.

ARGUS BK. SHOP, 434 S. WABASH AVE., CHICAGO
 Joseph Conrad. Sun Dial ed. Set.
 Bradley. Story of the Santa Fe.

A. S. ARNOLD, Box 36, METUCHEN, N. J.
 Books on Ancient Egypt, Hieroglyphs, etc.

ATLANTIC MO. BK. SHOP, 8 ARLINGTON, BOSTON
 Roland. Musicians of Today.
 Roland. Musicians of Former Days.

AURAND'S BK. STORE, HARRISBURG, PA.
 Pennsylvania Archives. 1st series, any vols.
 Colonial Records (Penn.). Any vols.
 Hastings. Religion and Ethics. Vol. 12.
 Berger. William Blake, Poet and Mystic.
 American Mercury. 1st 6 nos.

BALL & WILDE, 30 BROAD ST., NEW YORK
 Pascal. Thoughts. In English.

BALL & WILDE—Continued

Coventry Patmore's Poems.
 Frankensteins. Syncopating Sarcophones.

BALLANTYNE & SONS, 1409 F ST., WASH., D. C.
 Page. Dramatic Moments in American Diplomacy.

BALLARD'S BK. STORE, 1155 WILMETTE AVE.,
 WILMETTE, ILL.
 Machen. The Glorious Mystery. Covici-McGee.

BEACH'S B'KSHOP, 418 N. MERIDIAN, INDIANAPOLIS
 Beethoven. R. Rolland.
 Williamville Stories. Stephen Crane.
 Jurgen. Pape illustrated.
 Painted Veils. Huneker.
 Death of the Gods. Merejowsky.

C. P. BENSINGER CABLE CODE BOOK CO.,
 15 WHITEHALL ST., NEW YORK
 Western Union, Lieber 5-Letter Codes.
 Schofield, General Telegraph, A. B. C. 5th.
 Peterson Banking; Samper's Code.
 Any American-Foreign Language Code.

A. F. BIRD, 22 BEDFORD ST., LONDON, W.C.2, ENG.
 Ade. Forty Modern Fables.
 Kratzer. Dominion Within.

BOBBS-MERRILL CO., 185 MADISON AVE, N. Y.
 John the Fool. Charles Tenny Jackson.

BK. SHELF, 15 GARFIELD PL., CINCINNATI, OHIO
 Childs. De Naming o' the Twins.
 E. S. Martin. Windfalls of Education.
 Grimm. Michaelangelo.
 Goss. Little Saint Sunshine.
 Bagehot, Walter. Economic Studies.
 Beveridge, W. H. Unemployment.
 Ashley's Translation of Turgot's Reflections on the
 Formation and Distribution of Riches.

Books Wanted—Continued

BOOK SHELF—Continued

- Ashley's Translation of Pustel De Coutanges' Origin of Property and Land.
 Babbage, C. On the Economy of Machinery and Manufacture.
 Cairnes, J. E. Some Leading Principles of Political Economy.
 Commons. Documentary History of American Industrial Society.
 Cunningham, W. An Essay on Western Civilization in its Economic Aspects.
 Giffin, Robert. Economic Inquiries & Studies. 2 vols.
 Hammond, N. B. Railway Rate Theories of the Interstate Commerce Commission. 1911.
 Hewins. English Trade & Finance in 17th Cent.
 Hobson, J. A. Economics of Distribution.
 Johnson, E. R. American Railway Transportation.
 Jones. Distribution of Wealth. 1831.
 Macrosty, H. W. The Trust Movement in British Industry.
 Moore, H. L. Laws of Wages.
 Patten, S. Consumption of Wealth; Theory of Dynamic Economics.
 Pigou, A. C. Wealth & Welfare; Protective and Preferential Import Duties.
 Schmoller. The Mercantile System.
 Walker, F. A. The Wages Question.
 Wickstead, P. H. The Common Sense of Political Economy.
 Bucher, Carl. Industrial Evolution.

B'KSHOP, 44 N. 3RD ST., HARRISBURG, PA.
 Huntingtower. Buchan.
 Marvels of the Universe & Wonders of the World.
 Alexander P. Livingstone.

B'K SHOP, 216 CHERRY ST., JAMESTOWN, N. Y.
 Isle of Unrest. Henry Seaton Merriman.
 Flying the Atlantic in Sixteen Hours. Brown.
 Pub. Stokes.

B'KSHOP, MERIDIAN & CHURCH, NEW LONDON, CT.
 Art in Needlework. Scribner.

BK. SHOP, 198 MARTINE, WHITE PLAINS, N. Y.
 Le Gallienne. Old Country House. Harper.

BOOKE SHOP, 4 MARKET SQ., PROVIDENCE, R. I.
 Bog Trotting for Orchids. Niles, G. G.
 Cyclops. Euripides. Trans. by J. T. Sheppard.
 Cambridge Univ. Press.

BOWMAN & Co., 118 E. 25TH ST., NEW YORK
 Thirty-Nine Steps. John Buchan.

BRENTANO'S, 218 S. WABASH AVE., CHICAGO
 Put each quotation on separate card.
 Shakespeare, Bacon & Great Unknown. Lang.
 Humboldts Cosmos. Bohn Library.
 Book of Buried Treasure. Paine.
 Freedom of the Will. Jon. Edwards.
 Doctors Daughter. Sophia May.
 Christmas Tree Land.
 We Discover New Eng. Hale.
 Robt. W. Chambers. Iole. D. A. & Co.
 Life of Brockton Brown. Dunlop.
 Hist. of Am. Verse. Onderdonk.
 Old World Traits. Park & Miller.
 History of Isaac Stevens. H. M. & Co. 2 vols.
 Mutineers of Bounty. Capt. Bligh.
 Paul Selby, Story & Sketches.
 Medical Electricity. Barthelow.
 In Defence of Women. 1st ed. Mencken.

BRENTANO'S—Continued

- Arrowsmith. Auto. ed. Lewis.
 Essay on Golf Arch. Colt & Alison.
 Technical Mycology. Vol. 1. La Far.
 Newport in the 80's. Horrigan.
 Prehistoric Men of North Am. Moorehead.
 Lincoln the Leader. Watson.
 Prog. of Marbleing Art. Halfer.
 Life of Jesus of Nazareth. Hale.
 Four Ev. in Classic Art. La Foulaine.
 Man of Church Decor. Gelhart.
 Great Cath. of World. Pub. Haskell
 Christian Symbolism. Jenner.
 Cathedrals of France. Wilson.
 Am. Library Directory. Last ed.
 Monuments of Christian Rome. Frothingham.
 Our Lady in Art. Jenner.
 Business Cycles. Pub. Univ. of Cal. 1917.
 Mem. of Von Bethman Hollweg.
 Locomotive Operation. Henderson.
 The Loving Cup. Wilber Nesbit.
 Canterbury Pilgrimage. Illus. Pennell.
 Assault on Mt. Everest. Bruce.
 Rocks & Minerals. Bennett. Pub. Bogart. Valparaiso.
 Peck Genealogy. Pub. Hudson. 1877.
 Two Great Speeches of Lincoln in Ohio in 1859.
 Pub. Hubbell.

BRICK ROW BK. SHOP, 30 BROAD ST., NEW YORK
 Crane. Poems. War Is Kind. Any eds.
 Cabell. Silver Stallion. 1st ed.
 Drake, J. R. Culprit Fay. 1st or early ed.
 Ludlow. Dramatic Life as I Found It.
 Marco Polo Travels. Edited by Komroff. 1st ed.
 Morley. 1sts of Religio Journalistici; One Act
 Plays; Travels in Philadelphia.
 Paine. Life of Twain. Library issue of 1st ed.
 Winslow, T. S. Show Business. 1st ed.

BRICK ROW BK. SHOP, 19 E. 47TH ST., N. Y.
 Brillat-Savarin. Handbook of Gastronomy.
 Sidney Lanier. Florida.
 Chronicles of America.
 Long. Beasts of the Field; Fowls of the Air.

BRIDGMAN & LYMAN, NORTHAMPTON, MASS.
 Milyonov. Russia and Its Cases.
 John Calvin. Walker.
 Anderson. Astrology of Old Testament.
 Judd. Reading, Its Nature and Development.
 Camerson. Comedies in Miniature.

BURROWS BROS. CO., 633 EUCLID AVE., CLEVELAND
 Love of an Unknown Soldier.

CADMUS BK. SHOP, 312 W. 34TH ST., NEW YORK
 French. Louisiana Collections. Vol. 4.
 Royal. Black Book. Vol. 1.
 Tyler. Literary History of the Revolution. Vol. 1.
 Gideon Welles. Diary. Vol. 1.
 Elliott. Botany of South Carolina. Vol. 1.
 Memoirs of Jefferson. 1809. Vol. 1.

CAMPUS BK. STORE, WOOSTER, O.
 Grand Vizer of the Two Horned Alexander. Stockton.

HOYT CASE, 666 MADISON AVE., NEW YORK
 Wanted—Presentation or inscribed copies of all
 editions of the following authors: Anderson,
 Cabell, Conrad, Douglas, Galsworthy, Harte,
 Hearn, Joyce, Kipling, Poe, Stephens, Twain
 and Wilde.
 Melville. Moby Dick, 1st.
 Kipling. Poems. Chicago, 1899.
 Poe. The Raven and Other Poems. 1st.

H. CASE—Continued

Millay. A Few Figs from Thistles. 1st.
Douglas. South Wind. 1st.

G. M. CHANDLER, 75 E. VAN BUREN ST., CHICAGO
Conrad. Uncle Dick Wooton.
Falconer. Shipwrecks & Disasters, etc. 3 vols.
Hutchinson. Hist. Colony of Mass. Bay. Vols. 1
& 2 & Continuation.
Lanfreys Napoleon. 4 vols. 8vo. Orig. ed.
Whittaker. Life of Custer.

A. H. CLARK CO., 4027 PROSPECT AVE., CLEVELAND
Chestnutt, Chas. W. Any books by.
Cleveland, O., Atlas. Pub. bet. 1890-1900.
Columbus. Life and Voyages by Irving. 3 vols.
Hudson ed.

Englehart. Missions and Missionaries of Calif.
5 vols.

Farnham. Life, Adven. & Travels in Calif.
Fortier. Hist. of La. 4 vols.
Gaunt. Where the Twain Meet.
General Electric Review. Vols. 1-4, 7-10; 1-18.
Hensell. Christiana Riot and Treason Trials.
Hutchins. Des. of Va., Pa., Md., Carolina. 1904.
Iron Age. Vols. 1-50.
Jesuit Relations. Vol. 16.

Johnson. Bibl. of Works of Mark Twain.

Johnston. Hist. of Louisville. 2 vols.

Jones. Jl. of Two Visits to Indian Nations. N. Y.
1865.

Kropotkin. Great French Revolution. Tr. by Dry-
hurst.

Lafayette, Marquis de. History of; Memoirs of.
1825.

Lewis and Clarke. Orig. Jls. 15 vols. 4to.

Leighou. Chemistry of Engineering Materials. 2nd
ed.

Long Island Hist. Soc. Mem. Vol. 2.

Lusk. 80 Yrs. of Ill.

Lincoln, A., Life. Lamon.

Margry. French Disc. and Establishments in La.

McLennan. Falls, Bell, Coryell Cos., Texas, Hist.
of.

O'Brien. Story of Sun.

Outing Mag. 1918 complete.

Pa. Archives. Ed. by Linn & Egle. 1st ser.

Prince. Spanish Mission Churches of N. Mex.

Rayleigh. Theory of Sound. 2 vols.

Revere. Tour of Duty in Calif.

Rowell and Cos. Gazetteer, N. Y. 1873.

Rubaiyat. Miniature ed.

Simms, W. G. Kinsman; Pelayo; Count Julian;
also complete works.

Smith. Co. K., First Ala. Reg. 1885.

Stephens. Revolutionary Europe. Macmillan.

Thoburn. Hist. of Okla. 5 vols.

Twain. Celebrated Jumping Frog. Genuine 1st ed.

Victor. River of West.

Victor. Early Ind. Wars of Ore.

Va. Mag. of Hist. and Biog. Richmond. From
beg. to 1898.

Young. Travels in France. Macmillan.

CLEVELAND PUBLIC LIB., 325 SUPERIOR, CLEVELAND

Alexander, J. E. Transatlantic Sketches. 2 vols.

Atwater, E. E. History of the Colony of New
Haven. New ed.

Barclay, T. Selections from the Correspondence
of Thomas Barclay. Ed. by George L. Rives.

Narragansett Club, Publications. Vol. 5.

Prince Society, Boston, Publications. Vols. 1-20,
36-date, 1858-65, 1912-date.

COLE BK. CO., 123 WHITEHALL ST., ATLANTA, GA.

The Dawsons of America. Andrew Dawson of
New York.

Weekly Book Exchange

COLUMBIA UNIVERSITY, LIBRARY, NEW YORK

Mahaffy, J. P. Alexander's Empire. Putnam. '98.

Architectural Record. 1925. October no.

Galton. Church and State in France. Longmans.

Pearce, Charles E. Unsolved Murder Mysteries.
F. A. Stokes. 1926.

Sims, Newell L. Ultimate Democracy and Its
Making. McClurg. 1917.

Stephens. Story of Portugal. Putnam.

Hibbard. Three Middle English Prose Romances.
Nutt.

Millard, T. F. F. Our Eastern Question. Cen-
tury. 1916.

Parkyn, E. A. An Introduction to the Study of
Prehistoric Art.

Packard, F. R. History of Medicine in the U. S.
Before 1800. Lippincott. 1901.

CONGREGATIONAL PUB. SOC., 14 BEACON, BOSTON 9

Poets of the Old Testament. Gordon.

CORNELL CO-OPERATIVE SOCIETY, ITHACA, N. Y.

Wilder, Gage & Henry. Anatomical Technology
As Applied to Domestic Cat. Barnes.

Carpenter. Heating & Ventilation.

CORNER B'KSTORE, ITHACA, N. Y.

Our Little Old Lady.

COUNTRY BK. SHOP, GREENWICH, CONN.

Hist. & Genealogy of Mead Family. Spencer P.
Mead. Knickerbocker Press. 1901. Full ed.
if possible.

FRED T. DARVILL, 376 S. STATE ST., SALT LAKE
CITY, UTAH

Old Laws, Debates, Bar Asso. Rep., any State
West of Miss.

Old Sandwich Islands items.

J. C. DAVIES, 524 WILLIS AVE., NEW YORK

Stauffer. American Engravers.

Serres. Liber Nauticus. 1801.

Colden. Canal Memoir.

U. S. Geodetic Survey. 1842.

Appleton's American Biography.

Old Photographs of New York by Fisk. 1885;

Holmes; Gurnee; Beale; Brady; Anthony, etc.
Pamphlets etc. relating to early transportation in
New York.

Barret's Old Merchants of N. Y.

Annual Reports New York Park, Police, Public
Works, etc. Early issues.

Atlantic Neptune or separate prints.

DEWOLFE & FISKE CO., 2 PARK ST., BOSTON

Recollections of a Minister to France. E. B.
Washburne. Scribner. 1877.

DOUBLEDAY, PAGE BK. SHOP, 920 GRAND AVE.,
KANSAS CITY, MO.

Dreiser. Hey-Rub-a-Dub. 2 copies.

DOUBLEDAY, PAGE BK. SHOP, 32ND ST. & 7TH
AVE., NEW YORK

Book of the Damned. Fort. Boni & Liveright.

JAMES F. DRAKE, 14 W. 40TH ST., NEW YORK

Cabell. Cream of the Jest. 1st ed.

Flancrau. Prejudices. 1st ed.

Any 1st eds. of Eugene O'Neill.

Merlin. W. H. L. Poe. 1st ed.

Roosevelt. Oliver Cromwell. 1st ed.

Books Wanted—Continued

DUNSTER HOUSE B'KSHOP, 26 HOLYOKE ST.,
CAMBRIDGE, MASS.

Aiken. Earth Triumphant.
Arnold. Death and Afterwards.
Barker. Political Theory of Plato and Aristotle.
1st ed.
Beddoes. Poems.
Belloc. The Book of Bayeux Tapestry. 1st ed.
Bennett. Old Wive's Tale. 1st ed.
Blackstone. Commentaries. 1st ed.
Boccaccio. Filostrato. A good trans.
Borrow. Life and Correspondence. Ed. by Knapp.
Brett. History of Psychology. Vol. 1 only.
Brooks, Philipps. The Bohlen Lectures.
Brooks, Van Wyck. Wine of The Puritans.
Brooks, Van Wyck. Ordeal of Mark Twain. 1st
ed.
Castiglione. The Courtier. Tudor trans.
Cather. Oh Pioneers. 1st ed.
Cather. A Lost Lady. Vellum ed.
Comparetti. Virgil in the Middle Ages. 5 copies.
Cook, Robert. Rowing.
Ctesius. Fragments. In English.
Doves Press. Bible.
Dryden's. Prose. Ed. by Ker.
Durer. The Just Shaping of Letters. Grolier
Club.
Eden. The Semi-Detached House.
Eichborn. The Trumpet of Ancient and Modern
Times.
Ferguson. Outline of Chinese Art.
Fletcher. Engl'sh Book Bindings in the British
Museum.
Fuller. Bertram Cope's Year.
Garnett. Lady Into Fox. 1st ed.
Gooch. Political Ideas in the 17th Century.
Hearn. The Crime of Sylvestre Bonnard. 1st ed.
Hergesheimer. Balisand. Vellum ed.
Herschel, Clemens. De Aqueductibus et Aquis
Urbis Romae.
Humanist Library. All Titles.
James, Henry. Theatricals. 1st series, 1st ed;
Roderick Hudson. 1st ed.; The American.
1st ed.
Jocelyn, John. The Guilders. 1548.
Kingsley. Ravenshoe. 1st ed.
Kipling. How Shakespeare Came to Write the
Tempest. 1st sep. ed.
Kittredge. Anniver. Papers by Colleagues &
Pupils. Ginn. 1913.
Knight. Life of Erasmus. Camb. 1726.
Lamb. Dynamical Theory of Sound.
Lawrence. Elizabethan Playhouse. 1st series.
Loeb. Mechanistic Conception of Life.
Loos. Gentlemen Prefer Blondes. 1st ed.
Lowes. Convention and Revolt in Poetry. 1st ed.
Lupset, T. Collected Works of. 1546 & 1560.
E. P. DUTTON & Co., 681 5TH AVE., NEW YORK
Brested. History of Egypt. Best ed.
Crosby. Memories of Eighty Years.
Cecil. Leisure of an Egyptian Official.
Crozier. Dictionary of Botanical Terms.
Curle. Wanderings.
Crutchley. My Life at Sea.
Cushing. Zuni Folk Tales.
Carman (Bliss & Hovey, Richard). Songs from
Vagabondia. 1894-5; Last Songs from Vaga-
bondia. 1901; More Songs from Vagabondia.
1896.
Cervantes. Don Quixote. Vol. 1. Old leather
Everyman's ed. Round corners.
Correspondence of Lord Nelson & Lady Hamilton.
Cramm. Gothic Quest.
Cole, T. Old Kialiam Masters. 1882.
Cook. Bible English Prose Style.

E. P. DUTTON—Continued

Capen. Oology of New England.
Cosmopolitan Magazine. Nov., 1900.
Coolidge. Triple Alliance.
Cabell. Beyond Life. 3rd Kalki ed. 1920.
Cady. Backgammon. Spalding's Home Library.
Vol. 1. 1895.
Cope. Stained Glass 13th Century.
Campbell. Life of Walter L. Campbell.
Cooper, J. F. Precaution. 1820; The Spy. 1821;
The Pilot. 1823; Lionel Lincoln. 1825;
Last of Mohicans. 1826; Prairie. 1827; Red
Rover. 1828; Notions of the Americans. 1828;
Wept of Wishton-Witch. 1830.
Cabell. Majors and Their Marriages. Roxbury
ed. 1 of 20 copies.
Crosby, P. H. Pazos's Letters on S. America. 2
vols.
Cabell. J. B. Branchiana. 1st ed.
Craig. Stars of Destiny.
Collier. Life of the James Boys Jesse & Frank.
Collection of the New Hampshire Historical So-
ciety. Vols. 1 & 3. 1824 & 1832.
Carman, Bliss. Christmas Eve at S. Kavins. N.
Y. 1901; A Painters Holiday. N. Y. 1911;
The Vengeance of Noel Brastad. 1st ed.
Crockett. Fishers of Men.
Clarke. Heart of Gaspe.
Conner. Recall of Love.
Coolidge. What Katy Did; What Katy Did Next;
What Katy Did Abroad. ed. pub. by Roberts
of London.
Crompton. Master Barthelmy of the Thankful
Heart.
Crane. Last Words.
Campbell, Sir F. Life of.
De Mandeville. Grumbling Hive or Knaves
Turned Honest.
Forester, R. Warwick Woodlands.
Hudson River Rail Road 1851.
Ivins' Prints and Books. 1st ed.
Lower Germanic Philology. Trans. by Jones. 1913.
Thomes. Bush Ranger; The Blockade.

EDWARD EBERSTADT, 47 W. 42ND ST., NEW YORK
California, Oregon, Wyoming, Utah, Montana and
the Far West; Books, pamphlets, maps, and
manuscripts urgently wanted. Any and all
items; price no object; spot cash with order.
Attention to this notice will prove a source
of continuous profit.

P. ELDER & Co., 239 POST ST., SAN FRANCISCO
Well at the World's End. Morris.
Diary of a Forty Niner. Canfield.
101 Mexican Dishes.
Morning in Florence. Ruskin.
Why I Am Opposed to Socialism. Original Papers
by Leading Men and Women. Edward Silvin.
Sacramento, Calif.

FOWLER BROS., 747 S. B'WAY, LOS ANGELES, CAL.
Esperanto.

FREDERICK & NELSON, BK. DEPT., SEATTLE, WASH.
The Doffed Coronet.

FRIEDMAN'S, 70 W. 51ST ST., NEW YORK
Our Little Girl. Simon.
Hirshberg. What You Ought to Know About
Your Baby.
Robson. By Rail or Water. Baltimore. 1908.
Nesbit. The Loving Cup. Original Toasts.
Mencken. Damn! 1st ed.
Edward Silvin. Why I Am Opposed to Socialism.
Jurgen and the Censor.
A Doll's House. Players' Ibsen. Boston. 1909.

FRIEDMAN'S—Continued

Twain. Tom Sawyer. 1876.
 Weigall. Cleopatra.
 Clay, Henry. Works.
 Burgess. Chats on Old Copper.
 Art of the Book. Studio.
 Barber. Pottery and Porcelain in U. S.
 Mills. Historic Houses of N. J.
 Da Vinci. Treatise on Painting.
 Foster. Chats on Old Miniatures.
 Flagg. De Molai.

GOODSPEED'S BK. SHOP, 5A PARK ST., BOSTON
 Amadon, A. M. Atlas of Physiology & Anatomy.
 Austin. 160 Allied Families.
 Barrett. The Old Merchants of N. Y. City. 5 vols.
 Bertram. Life of St. Augustine.
 Boogher. Gleanings of Virginia Hist. Wash., 1903.
 Browne. Jacques Cartier's Voyages.
 Browning. American of Royal Descent. 1883.
 Campbell. Paul the Mystic.
 Carver. Brothers of Third Degree.
 Clark. Physical Science in Time of Nero.
 Cramp, W. Myrta.
 Eager, S. W. Orange County. Outline Hist of.
 Newburgh. 1846-7.
 Galton, F. Memoir of My Life.
 Grierson. Life of St. Paul.
 Headley, R. Orange Co. 1908.
 Kelley, Myra. Little Citizens.
 Osgood. American Colonies of 17th Century.
 Paterson. Nature of Religion.
 Perry's Expedition to Japan. 3 vols. 1856.
 Phylo. Dwellers on Two Planets.
 Richardson. Modern Asphalt Pavement.
 Sears. Son of the Prefect.
 Sparks' Amer. Biography. 2nd ser. Vol. 6.
 Wilkinson. Binghamton, Annals of, etc. 1840.
 Genealogies: Briggs, 1880; Burr, by Todd; Bar-
 ton & Mason, 1908; Chapman, 1854; Child,
 1881; Choate, 1896; Drake, 1896; Harrison,
 Benj., by Keith, 1893; Henry, Louisville,
 1900; Horton, 1876; Lawrence, 1858 & 1869;
 Lindsay, 1888; Livingston, 1910; Lyman,
 1872; McClure, 1914; Macomber, 1908; Mann,
 1884; McDonald, 1881; Mosher, 1898;
 Schenck, 1883; Stone, Simon & Gregory,
 1897; Woodbury, 1887, by Rantoul.

GOTHAM BK. MART, 51 W. 47TH ST., NEW YORK
 Hough, Emerson. Old Timers.
 Hubbard. Sketches of Border Adventures of Maj.
 Moses Van Campen.
 Seaver. Narr. of Life of Mary Jamison.
 Stephen. Digest of the Law of Evidence. Ed.
 Chase.
 Will Carleton's Poems.
 Cushing. Pituitary Bodies.

GRANT'S BK. SHOP, 127 GENESEE ST., UTICA, N.Y.
 Singing Mouse Stories. Emerson Hough.

J. H. GÜNTZER, 51 N. REGENT, PT. CHESTER, N.Y.
 Dreiser. Color of a Great City. 1st ed.
 Lardner. The Big Town. 1st ed.
 Mencken. Bibliography.
 Nathan. World in Falseface. 1st ed.
 Stevens. Paul Bunyan. 1st ed.
 Van Vechten. Peter Whiffle. 1st ed.
 Weaver. In American. 1st ed.

HALL'S BK. SHOP, 361 BOYLSTON ST., BOSTON
 Max and Maurice. Busch. Pub. Little, Brown.
 Breaking in of a Yachtsman's Wife. Vorse. Pub.
 Houghton Mifflin Co.

LEWIN, HARPER & BROS., 49 E. 33RD ST., N. Y.
 The Fruit of Desire. Demarest.

Weekly Book Exchange

B. HARRIS, P. O. Box 247, FT. SAM HOUSTON, TEX.
 Anything on photo ceramics and intaglio enameling.

HARVARD COOP. SOC., HARVARD SQ., CAMBRIDGE
 A. Berkman. The Bolshevik Myth.

HAZEN'S B'KSTORE, 238 MAIN, MIDDLETOWN, CT.
 American Journal of International Law. Vol. 14.

HIRSCH & LEMAN CO., SHREVEPORT, LA.
 French. Historical Collections of Louisiana. Vol. 3.

HOCHSCHILD, KOHN & CO., BALTIMORE, MD.
 Adams & Jefferson. Bobbs-Merrill. 1st ed.
 Hirst. Life & Times of Jefferson. London Print.
 Jefferson at Monticello. 1st ed.
 Jefferson & Hamilton. 1st ed.
 Sandburg. Lincoln. 1st ed. signed.

HOLLIDAY B'KSHOP, 49 E. 49TH ST., NEW YORK
 Strickland, Agnes. Queen Anne. 2 vols.

HOLLYWOOD BK. STORE, 6812 HOLLYWOOD BLVD.,
 HOLLYWOOD, CAL.

Untilled Fields. Geo. Moore. Pub. Lippincott.

HOLMES BK. CO., 274 14TH ST., OAKLAND, CAL.
 Atlantis. Thos. Maitland.

J. HORNE CO., BK. DEPT. PITTSBURGH, PA.
 Darkness and Dawn. England.

HUNTER & CO., 105 E. BROAD ST., RICHMOND, VA.
 Orchids; Rhododendrons. Sprague.
 Blunt. Merchantile Speller.

H. R. HUNTING CO., 29 WORTHINGTON ST.,
 SPRINGFIELD, MASS.

Ellis. History of the U. S.
 Abbott. Captain Kidd. 2 copies.
 Avary. Virginia Girl in Civil War. 4 copies.
 American Directory and Who's Who in Europe.
 Ed. Brewster.
 Blanchard. Revolutionary Maid. 2 copies.
 Bonehill. Lost in Land of Ice.
 Boy Scouts Year Book. 1925.
 Clement. Stories of Art and Artists.
 Coffin. Child's Guide to Pictures.
 Dix. Beau's Comedy.
 Ely. Ancestry.
 Emory. How to Enjoy Pictures.
 Fable. Gingerbread Man. 3 copies.
 Foucher. Stories to Read and Tell.
 George. Progress and Poverty. 1879 ed.
 Grierson. Children's Book of the English Min-
 sters.

How Marcus Whitman Saved Oregon.
 Kingsley. Heroes. Ill. Robinson. 5 copies.
 Latham. Famous Sayings and Their Authors.
 Le Pays de France No. 222. January 16, 1919.
 Locke. Rough Road.
 McClure. My Autobiography.
 Mearns. Richard Richard.
 Perrault. Favorite French Fairy Tales.
 Treffrey. Stokes Ency. of Familiar Quotations.
 Wade. Dolls of Many Lands. 6 copies.
 Wade. Ten Big Indians. 11 copies.

ILLINOIS BK. EXCH., 202 S. CLARK ST., CHICAGO
 Kino's Historical Memoir of Pimeria Alta. 2 vols.
 Osborne. Questioned Documents.
 Robinson. Patents. 3 vols.

Books Wanted—Continued

INTERNATIONAL NEWS CO., 83 DUANE ST., N. Y.
Problem of Asia and Its Effect Upon International Policies. 1900.

G. W. JACOBS & Co., 1726 CHESTNUT ST., PHILA.
Secrets of the German War Office. Gravers.

J. H. JANSEN, CAXTON BLDG., CLEVELAND, OHIO
The Personal Life of Josiah Wedgwood, the Potter.

JORDAN MARSH CO., BK. DEPT., BOSTON
Sandburg. The Prairie Years. Autographed ed.
Seemas MacManus. Bewitched Fiddle and Other Irish Tales.

EDW. P. JUDD CO., NEW HAVEN, CONN.
Humphrey. Over Against Green Peak.
Brady. Two Captains; Eagle of Empire.
Sword Hand of Napoleon.
Dillon. Miss Livingston's Companion.

KAUFMANN'S BK. DEPT., PITTSBURGH, PA.
The Heart of a Goof.
Where There Ain't Any Ten Commandments.

KENDRICK-BELLAMY CO., 16TH ST., DENVER, COL.
Doubleday. Almanac of Garden and Farm.
Joshiah H. Shinn. Shinn Family History; Pioneers and Makers of Arkansas.
The Clan MacNeil; Clan Niall of Scotland. By The Macneil of Barra, Chief of the Clan. N. Y., The Chauncey Holt Co.
Dreiser. Twelfth Man. First edition only.
Cyrus Townsend Brady. Indian Fights and Fighters.

P. J. KENEDY & SONS, 44 BARCLAY ST., NEW YORK
St. Augustine's City of God. In English.

CELINE KOESTER, 606 RIVER ST., HOBOKEN, N. J.
Bent. Diving Birds, or other titles by him.
Coues' Ornithological Bibliography. Pt. 4.

L. KREGEL, 743 EASTERN AVE., S.E., GRAND RAPIDS, MICH.

Williard Ursinus. Heidelberg Catechism.
Theleman. Aid to the Heidelberg Catechism.
Bethune's Lectures on Theology.
Keil. Commentary on Jeremiah, Ezechiel.
Delitzsch. Commentary on Proverbs.
Pulpit Commentary, complete.
Gesenius. Hebrew-Chaldee Lexicon.
Davidson. Analytical Hebrew Lexicon.
Brown. Driver-Briggs Hebrew Lexicon.
Commentaries by John Calvin, Westcott, Keil, Delitzsch, John Brown, Luther, Eadie, Lightfoot, Godet, Gill.

Hodge. Systematic Theology with Index. Also separate Index.

Geo. Whitefield. Memoirs and Sermons.
Girdlestone. Old Testament Synonyms.
Spurgeon. Metropolitan Sermons.
Hastings. Great Texts of the Bible and other works by James Hastings.

Meyers. Commentary on the New Test.; 11 vols.; also separate vols. of Revelation; John.
Shedd. Dogmatic Theology. 3 vols. Also vol. 1 separate.

Pulpit Commentary on Romans; Matthew; Job; Daniel; Luke, Vol. II; Ezekiel, Vol. II.

Lange Commentaries, complete.
Books by Ralph Erskine, James Orr, Hodge, Ramsay.

Strong's and Young's Concordance.

L. KREGEL—Continued

Thayer's Greek Lexicon.
Please save this ad. Quote any time. Can use several copies of each, but at reasonable prices.

LAMAR & BARTON, NASHVILLE, TENN.
The Signers of the Declaration of Independence.
Benson J. Lossing, or book of same title by Dwight.

E. P. LAMBERT, 935 S. B'WAY, LOS ANGELES [CASH]

Davis, Gherardi. Regimental Colors in the War of the Revolution. N. Y. Privately printed at the Gilliss Press. 1907. 33 plates, ed. ltd. to 125 copies.

Regimental Colors in the War of the Revolution. Supplement 1910. N. Y. Privately printed at the Gilliss Press. 125 copies. 8 plates. 1910.
The Colors of the U. S. Army, 1789-1912. N. Y. Privately printed at Gilliss Press. 125 copies. 21 plates. 1912.

C. E. LAURIAT CO., 385 WASHINGTON ST., BOSTON
British Essayists. L. Brown & Co., Black cloth. Spectator. Vol. 2.

Camerson's Etchings. Pub. by Studio.
Eckstron, Fannie H. Penobscot Man. H. M. Co.
Edwards. Old English Inns.
Fedden. Shifting Sands.
Henry VIII and the Monasteries.
Lavender and Old Lace.
Pendleton. King Tom of the Runaways.

LEAKE'S SHOP, 78 MAIDEN LANE, ALBANY, N. Y.
Golden Ladder. Hughes.

LIEBSCHUTZ BK. STORE, 414 W. LIBERTY ST., LOUISVILLE, KY.
Anti-Catholic items.

LINCOLN BK. STORE, LINCOLN, NEB.
Sonia. Story of Italian or Swiss Alps.

LITTLE, BROWN & CO., 34 BEACON ST., BOSTON
Dictionary of Thoughts. Ed. by T. Edwards. Subs. ed. pub. by Dickerson.
Training of Life. Rev. D. W. Whincup. Pub. by Longmans.

LOFLAND & RUSSELL, 732 W. 6TH ST., LOS ANGELES
American Maritime Cases.
American Maritime Magazine.
James Bayard. Brief Exposition of the Constitution of U. S., also Declaration of Independence and Articles of Confederation. 12mo, 180pp., Philadelphia, 1834.

B. LOGIN & SON, 29 E. 21ST ST., NEW YORK
Chemical and Medical periodicals, sets and vols. Please send us list of what you have.

LORD & TAYLOR BK. SHOP, 38TH ST., NEW YORK
A Peasant Sage of Japan. K. Tomita. Longmans Green.

JAMES MADISON, 5150 1/2 SUNSET BLVD., HOLLYWOOD, CAL.

Old programs, playbills, theatrical weeklies; also sheet music printed in California.

JOHN MARTIN, 33 W. 49TH ST., NEW YORK
Harold. Bulwer. Good condition. Large print. if possible.

MASS. INST. OF TECH. LIB., CAMBRIDGE A, MASS.
 Hill, G. F. A Hundred Masterpieces of Sculpture.
 Buschor, E. Greek Vase Painting.
 Moore, C. H. Gothic Architecture. 2 copies.
 Anderson, W. J. Architecture of the Renaissance
 in Italy. 4 copies.

MEDICAL STANDARD BK. CO., 301 N. CHARLES ST.,
 BALTIMORE, MD.

Hays, Helen Ash. In a Little Maryland Garden.
 Putnam.

MISSOURI STORE CO., COLUMBIA, MO.
 Missouri Books, Prints and Manuscripts, look over
 your stock and quote what you can supply.

E. V. MITCHELL, 27 LEWIS ST., HARTFORD, CONN.
 Courageous Court. McCutcheon.
 Sunflowers. Wattles.
 Into the World. Gorky.
 Turn of the Road. Frothingham.
 American Tragedy. Limited ed.
 Blue Vase.
 Man Who Couldn't Lose His Shadow.

MOORESTOWN BK. SHOP, 64 E. MAIN ST.,
 MOORESTOWN, N. J.
 Morley. Tales From a Roll Top Desk. 1st ed.;
 Pipefuls. 1st ed.; Travels in Philadelphia. 1st
 ed.; Pandora Lifts the Lid. 1st ed.; Shandy-
 gaff. 1st ed.; Where the Blue Begins (Rack-
 ham ill.). 1st ed.
 Bullen. Cruise of the Cachelot. 1st ed.
 Tracy, Louis. Gleave Mystery. 1st ed.

D. H. NEWHALL, 1701 PERSHING SQ. BLDG., N. Y.
 Haywood, John. Gazetteer of U. S. 1853.
 McConnell. Five Years a Cavalryman. 1889.
 Ropes. Story of the Civil War. Vols. 3 and 4.
 Thorpe. Our Army on the Rio Grande. 1847.
 Whitford. Colorado Volunteers in the Civil War.
 Denver, 1906.

N. Y. PUBLISHERS B'K CLEARANCE CO., 54 W.
 74TH ST., NEW YORK
 The Wharton Family of Philadelphia.
 Diplomatic Correspondence of the Revolution. Ed.
 by Dr. Francis Wharton. 6 vols.

N. Y. STATE LIBRARY, ALBANY, N. Y.
 Stanton. Elizabeth Cady Stanton. 2 vols.

NORMAN, REMINGTON CO., BALTIMORE, MD.
 Racinet. Costumes. Large size.
 French. Hezekiah's Wives.
 Wall. Analytical Credits.
 Birmingham. Lost Tribe.
 Thomas. Hist. of So. Md.

J. L. O'CONNOR, SCHUYLerville, N. Y.
 American Turf Register, 1829-44. Any odd vols.
 American Farmer. Vol. 10. 1828.
 Farmers & Mechanics Magazine. 1827.
 N. Y. Traveler (weekly). 1833.
 Spirit of the Times. 1835. \$100.
 Any racing guides. 1845 to 1860.

PEABODY BK. SHOP, 913 N. CHARLES, BALTIMORE
 Mencken. Damn; Philosophy of Nietzsche.
 Dictionary of Religion. Wm. Benham.
 Life of M. Baker Eddy. Milmine, Georgine.
 Love Letters from a Portuguese Nun. Brentano.
 1904.
 Five Love Letters from a Nun to a Cavalier.
 Seven Portuguese Letters from a Nun to a Cav.
 Firbanks, Ronald. Valmouth and others.
 Kant, Emmanuel by Chamberlain, H. S.

Weekly Book Exchange

PEABODY BK. SHOP—Continued

Spinoza, Study in. Pollacks, Martineau.
 Harper Pictorial Review of the War with Spain.
 Katherine A. Carl. With the Empress Dowager.
 Haman. The Swallows Wing.

PERSONAL SERVICE BK. SHOP, 2011 GUADALUPE
 ST., AUSTIN, TEX.
 170 Chinese Poems. Arthur Waley. 1st ed.
 Bedoe. Browning.
 Cabell. Silver Stallion. 1st ed., no. 7 or 11.

N. A. PHEMISTER CO., 42 BROADWAY, NEW YORK
 Kawarami. Japan's Pacific Policy.
 Hyndman. Awakening of Asia.

J. C. PHILLIPS, 10 PROSPECT HILL AVE.,
 SOMERVILLE, MASS.
 First eds. in fine condition of Donn Byrne; Pat-
 rick MacGill; Michael Arlen; Edgar Saltus;
 Francis Saltus.

PHOENIX BK. SHOP, 21 E. 61ST ST., NEW YORK
 Cabell. Gallantry. 2nd issue.
 Conrad. Children of the Sea. N. Y., 1897.
 Dana. Two Years Before the Mast. 1st.
 Dreiser. The Genius. 1st; Sister Carrie. 1900.
 Lardner. My Four Weeks in France. 1st.
 Hearn. Clarimonde. 1st; Stray Leaves from
 Strange Literature. 1st.
 Lowell, Amy. All 1st eds.
 Millay. Second April. 1st.
 Mottram. The Spanish Farm. 1st.
 Pennell. Our Philadelphia, Ltd.

PLAINFIELD BK. SHOP, 321 PARK AVE.,
 PLAINFIELD, N. J.
 Adirondacks Mammals. C. H. Merriams.
 Colonial Virginia. Stanard. Lippincott.

POWNER'S, 1352 N. CLARK ST., CHICAGO
 Morris, G. S. Kant's Critique of Pure Reason.
 3rd ed. Chicago.

PUTNAM'S, 2 WEST 45TH ST., NEW YORK
 Brugere. Good Living.
 Bellona's Husband.
 Brabourne. Tales at Tea Time.
 Burks. Washington's Prayers. 1907.
 Browne. Stella Theology. 1884.
 Benson. Rod and Thy Staff.
 Buckle. History of Civilization. Hearst ed.
 Carpenter. Roger Williams.
 Chimney Stacks About Conn.
 Creswell. Thomas McBride. 1918.
 Cumont. Mysteries of Mithra.
 Christie. Secret of Chimneys.
 Dodge. A. Adolphus. 2 vols. H. M.
 de Morgan. In Lighter Vein.
 Field. Twin Beds.
 Gatty. Book of Sundials.
 Hyatt. Cruise of the Cormorant.
 Hanna. Scotch Irish Families of America.
 Fillippini. International Cook Book.
 Jones. Lyric Diction.
 Kirkham. Philosophy of Self Help.
 Klein. Literary Criticism.
 Hamilton, S. M. Letters to Washington. 5 vols.
 Lambs Essays. Temple ed. Sq. 8vo. Etchings.
 Lindeman. Community.
 Loeb. Comparative Physiology of the Brain.
 Monroe. Maid of Montauk.
 Newhall. Leaf Collector's Handbook.
 Pike. Sub Arctic Forests.
 Parsons. Garrick and His Circle.
 Peabody. Religio-Medical Masquerade.

Books Wanted—Continued

PUTNAM'S—Continued

Renan. Life of St. Paul.
 Rinehart. Circular Staircase; Man in Lower Ten.
 Stockton. Queen's Museum.
 Straus. Roger Williams.
 Storey. Poems. 2 vols. Containing poem Anthony and Cleopatra.
 Symons. Cities.
 Traherne. Century of Meditation.
 Thomas. Fatima.
 Thompson. Witchery of Archery.
 Traherne. Century of Meditation.
 Vaizey. Unknown Lover.
 Woolf. Night and Day.
 Whipple. Value of Pure Water.
 Williams. Sam Houston.
 Whittier's Works. Ticknor Imprints. Brown clo.
 Wells. Whimsey Anthology.
 Willias, N. P. Any poems of.
 Walter Pater Works. Vols. 2 & 3. De Luxe ed.
 French Symbolists.
 Adams. Founding of New England. 1st ed.

RARE BOOK CO., 99 NASSAU ST., NEW YORK
 Christian Science books and pamphlets.

REAGIL CO., 120 W. 32ND ST., NEW YORK
 De Molai. Edmund Flagg.

E. R. ROBINSON, 410 RIVER ST., TROY, N. Y.
 The Alstons and Allstons of N. and S. Carolina.
 Boswell. Johnson.
 Croft. American Electricians Handbook.
 Diary of Rev. Silas Constant.
 Harrison Family Genealogy.
 Holdsworth. The Christ of the Gospels.
 Historical Magazine. Vol. 4, 1860 & vol. 5, 1861.
 Lowrey. Spanish Settlements in the Southern U. S.
 Long. Florida Breezes.
 Lanier. Florida.
 The Missing Sense and the Hidden Things It Might Reveal.
 The Palmer Technic of Chiropractic.
 Rousard. Translations. Illus. by Bruce Rogers.
 Tyas. Sentiment of Flowers.
 Talmey. Love. 3rd rev. ed.
 Williams. Florida.
 Willard. How to Win.

ROSENBACH CO., 273 MADISON AVE., NEW YORK
 The Army and Navy Journal. No. 9 of vol 62. 2 copies.
 Aviation. No. 17 of vol 19.

ROSENBACH CO., 1320 WALNUT ST., PHILADELPHIA
 Smith's Book for a Rainy Day. Dr. Furness.

ST. PAUL BK. CO., 55 E. 6TH ST., ST. PAUL, MINN.
 Genealogical History of the Spoffard Family—Jeremy Spoffard, Aphia Spoffard.

E. L. SABIN, LA JOLLA, CAL.

Anon (Officer U. S. Navy). Scourge of the Ocean.
 Bennett, Emerson. Mike Fink.
 Canot. Twenty Years of an African Slaver.
 Drake. Revelations of a Slave Smuggler.
 DuBois. Suppression of African Slave Trade.
 Falconbridge. Account of the Slave Trade.
 Foote. Africa and the American Flag.
 Gerstaecker. Pirates of the Mississippi.
 Johnson. A History of Pirates.
 O'Callagan. Voyages of the Slavers.
 Thomas. Adventures & Observations on West Coast of Africa (1855-1857).

E. L. SABIN—Continued

Slave Trade Papers. Parliament Reports, Eng.

RUSSELL SAGE FOUND. LIB., 130 E. 22ND ST., N.Y.
 Yale Law Journal for Dec., 1912.

SCHOENHOF'S, 387 WASHINGTON ST., BOSTON
 Stoddard. Napoleon—From Corsica to St. Helena. Illus. ed.

SCHWARTZ, KIRWIN & FAUSS, 26 BARCLAY ST., N.Y.
 Life of Archbishop John Hughes. Lawrence Kehoe. 2 vols.

SCRANTON'S, POWERS BLDG., ROCHESTER, N. Y.
 Davis. Ship Models and How to Build Them.

SCRANTON'S, 21 STATE ST., ROCHESTER, N. Y.
 Haggard. Wisdom's Daughter.

SCRANTON BK. EXCH., 312 WASH., SCRANTON, PA.
 The Rhymster. Tom Hood. 1891. Appleton.

SCRIBNER'S SONS, 5TH AVE. AT 48TH ST., N. Y.
 Allen, G. Paris Historical Guide. McClure.
 Armin. Fraulein Schmidt & Mr. Anstruther. Scrib.
 Bardsley. British Family Names.
 Barr, R. In the Midst of Alarms. Stokes.
 Bismarck. The Man and the Statesman.
 Broughton. Old Wine in New Bottles. Barton. Cleveland.

Cadoux, A. T. Essays in Christian Thinking. Doran.

Cary. J. McN. Whistler. Moffat, Yard.
 Chittenden. Physiological Economy. Stokes.
 Clark, N. How to Box. Doran.
 Clouston, J. S. M. d'Haricot.
 Hooper. Reclaiming the Old House. McBride.
 Kennedy. St. Paul and the Mystery Religions. Doran.

Kester. The Prodigal Judge. Bobbs-Merrill.
 La Rochefoucauld. Maxims. Humphreys.
 Lee. Althea. Dodd, Mead.
 Mayeaux. Decorative Composition.
 McNeil. Chums in the Far West. Dutton; Dickon Bend the Bow. Dutton.

Meade, S. P. History and Genealogy of the Meade Family. 1901.
 Reddall, H. Climbing the Ladder of Fame.
 Rivet. Last of the Romanoffs. Dutton.
 Spargo. Syndacalism, Industrial Unionism, and Socialism. Huebsch.

Stalker's. Imago Christi. Am. Tract.
 Thomas, W. H. The Bushrangers. Lee & Shepard; A Gold Hunters Adventures. Lee & S.
 Ward. Lady Merton Colonial. Burt.
 Wharton, E. Italian Backgrounds. Scribner.
 Whistler. London Exhibition of 1905.

CHARLES SESSLER, 1314 WALNUT ST., PHILA.

Currie ed. of Burns.
 Walpole's George II.
 Ballads and Lyrics of Old France. Lang.
 Collected Poems, Lyrical & Narrative of A. Mary F. Robinson. London. 1902.
 Emily Bronte (Famous Women Series). Mary F. Robinson.
 Euphorion: Being Studies of the Antique and the Mediaeval in Renaissance.
 Studies of the 18th Century in Italy.
 Fancy's Following. Mary Coleridge.
 Collected Prose. Mary Coleridge.
 The Garden Party. English ed.
 In a German Pension. Mansfield. English ed.
 Studies in the History of the Renaissance. Walter Pater.

C. SESSLER—Continued

Ireland's Hogarth.
Any 1st eds. of Woodrow Wilson.
First eds of Jack London.
Rolland. Beethoven.

SIGN OF MERMAID, 1014 E. JEFFERSON, DETROIT
Henshall. The Book of the Black Bass.
Smith. Bass Lore.
Giovini. History of the Popes.
Mistrali. Mysteries of the Vatican.
Mitchell, W. C. Business Cycles.
Wodehouse, P. G. Something New.
The Young Physician. Francis Brett Young. 1st English ed.

SILER'S, 1000 CANAL ST., NEW ORLEANS, LA.
Louisiana Items.
Mississippi Items.

STEWART CO., 44 E. WASHINGTON, INDIANAPOLIS
Ethel Boileau. Spring Fire.
Bosschere. City Curious. Illus. by F. Tennyson Jesse.

F. A. STOKES CO., 443 4TH AVE., NEW YORK
Garden of Lies. Justus Miles Forman. Pub. by Stokes. 1902.

HARRY STONE, 137 4TH AVE., NEW YORK
Collections old play bills, programs, etc.
Hardy. Dynasts. Vol. 1. English ed.
Hearn. Stray Leaves from Strange Literature. 1st.
Hirschberg. What You Ought to Know About Your Baby.
Lithographs. Currier & Ives.
Meryon. Anything about, with plates.
Narratives, shipwrecks, whaling logs.
Pirates, anything on or about.
Poe. Autograph letters, presen. cop. MSS.
Santayana. Hamlet. Edit. by pub. by Harrap.
Wilson, Woodrow. A. L. S. documents, S., etc.

STRAWBRIDGE & CLOTHIER, BK. DEPT., PHILA.
Cataloging for Small Libraries. Hitchler.

SUNDAY TRANSCRIPT, 329 REAL ESTATE TRUST BLDG., PHILADELPHIA
History of Henry Sater. Isaac Walker Maclay. 1897. Pub. Polydore Barnes, 12 Frankfort St., New York.
History of the DeWees Family. Compiled by Mrs. Philip E. LaMunyan. Pub. William H. Roberts, Norristown, Pa. 1905.

TACOMA PUBLIC LIBRARY, TACOMA, WASH.
Hawthorne, Julian. Nathaniel Hawthorne. 2 vols. Hough.

THEIR BK. SHOP, 5 PIKES PEAK AVE., COLORADO SPRINGS, COL.
W. B. Stephenson's Land of Tomorrow.

LEWIS M. THOMPSON, 24 STONE ST., NEW YORK
English Notes, Boston Daily Mail Office, 1842.

THOMS & ERON, 89 CHAMBERS ST., NEW YORK
Beveridge. Life of Marshall. Complete sets and odd vols. 1st ed. only.
Conrad. Sun Dial ed. Vol. 4.
Dumas. Three Musketeers. Versailles ed.
Moulton. Library of Literary Criticism. Complete sets and odd vols.

Weekly Book Exchange

H. H. TIMBY, 31 CENTER, ASHTABULA, O. [CASH]
Godey and Petersons.
Ayers Source Book.
Col. Wentworth's Trip to Heaven.
Riley. Works. Set.
Oscar Wilde items.

O. ULBRICH CO., 386 MAIN ST., BUFFALO, N. Y.
Complete Herbalist. Phelps Brown.
Tides & Kindred Phen. in Solar System. Darwin.
The Old Country. Rhys.

UNIVERSAL UTILITIES CO., 184 BROADWAY, N. Y.
People We Meet; Some People We Meet; Young Ladies of Today; Young Gentlemen of Today. All by Charles F. Rideal.

Any other books or items by Charles F. Rideal.
A Century of Success. Freeman Morris.
History of Lancashire. Lawrence Butterworth.
Francois-Joseph Talma. Essays on Acting by Sir Henry Irving and any other items of Talma's and Irving's.

Dickens, Charles. Any and all items of any kind, including autographs, illus., drawings, clippings, photographs, and Dickensiana generally; also Lists of names and addresses of Dickens collectors and those interested in Dickensiana or anything else relating to Charles Dickens. Not fancy sets or prices. Particulars by mail only.

Battle Abbey items of any kind.

UNIV. OF N. CAROLINA LIB., CHAPEL HILL, N. C.
Crawford, F. Marion. The Novel: What It Is. Lazarillo de Tormes. Life. Kennerley. 2 copies.
Longstreet. Georgia Scenes.
Robinson, A. G. Cuba & the Intervention.
Milne, A. A. The Red House.

UNIV. OF OREGON, LIBRARY, EUGENE, ORE.
Preciado, A. A. Exporting to the World. 2 copies.
Elson, H. W. History of the United States. Vol. 2.

VAN-CLELAND BK. STORE, 284 MAIN, WINNIPEG
Hand Book of American Indians. Bulletin no. 30. Bureau of Ethnology, Smithsonian Institute. Washington. Vols. 1 & 2. 1907.

WALDEN BK. SHOP, 307 PLYMOUTH CT., CHICAGO
Sir Nigel. Conan Doyle.
Arcturus Adventure. 1st ed.

JOHN WANAMAKER, BK. DEPT., NEW YORK
Miller. Heart Garden. T. Y. Crowell.
Chronological Shakespeare. Vol. 4, containing Taming of the Shrew; Merry Wives of Windsor, and Others. Brown leather, gilt pages. Pub. Musson Book Co.
Bull. Life of Ole Bull. Houghton Mifflin.
Kretschmer & Rohrbach. Costumes of All Nations from Earliest Times to Nineteenth Century.
Oppenheim. Anna the Adventuress. Little, Brown.
Priestman. Handicrafts in the Home.

WASHINGTON SQ. BK. SHOP, 27 W. 8TH ST., N. Y.
Van Zantlin. Happy Days; Island of Promise.
Redcoat Captain. Ollivant. Malmillan.

E. H. WELLS & CO., 41A E. 47TH ST., NEW YORK
James. Daisy Miller; Aspern Papers. 1st eds.
Pennell. Life of Whistler. 1st ed.
London. What Life Means to Me.
Wister. U. S. Grant. Beacon Biog.
Page. Topical Bible Readings. 1911.
Hartshorne. Worship in the Sunday School.

Books Wanted—Continued

E. H. WELLS & Co.—Continued

Firbank. Prancing Nigger. 1st ed.
Roosevelt. Americanism. 1915.
Sheard. Physiological Optics. 1918.
Lambing. History of the Catholic Church in Pitts-
burgh. 1880.
Osgood. American Colonies in 17th Century.
Wordsworth. Letters of the Wordsworth Family.
Ed. Knight. 3 vols.
White. The Forest. Grosset.
Poe. Works. Vol. 3. Stone & Kimball.
Henry. Options. Red cloth.

FRANK J. WILDER, 28 WARREN AVE., SOMERVILLE,
BOSTON 42, MASS.

Any Genealogical Book or Pamphlet.
Any Town or County History.
D. A. R. Lineage Books. Odd vols. or long runs.
Mayflower Descendant. Odd vols. or long runs.
N. E. Register. Odd vols. or long runs.
Any Genealogical Publication.

WILLIAMS BK. CO., 24 PEARL, WORCESTER MASS.
Public Records of Towns, Parishes and Counties.
Carrol D. Wright.
Willard Clock book.

WOODWORTH'S BK. STORE, 1311 E. 57TH, CHICAGO
Petrie, W. Migrations. Huxley Lectures.
Henderson. Historical Documents Middle Ages.
Mrs. Chestnut. Diary from Dixie.
Shelford. Animal Communities.

WOODBURY BK. CO., DANVILLE, ILL.

Memories of My Own Times. Gen. Jac. Wilkin-
son. Pub. 1816 in Philadelphia.

W. H. ZIESENITZ, 532 WARREN ST., HUDSON, N. Y.
Routledge.

BOOKS FOR SALE

B. HARRIS, P. O. Box 247, FT. SAM HOUSTON, TEX.
Burbanks Works. Colliers ed. 8 vol. set. Ex-
cellent condition. \$6.00.

W. & R. HOLMES, 3 DUNLOP ST., GLASGOW, SCOT.
Complete set to date of quarterly nos. unbound of
"The London Mercury." What offers.

JUDY PUBLISHING CO., 1922 LAKE ST., CHICAGO
40% dis.; 10 or more, asst. titles, 50%; we de-
liver. New from our press. Not remainders.
Cartooning Made Easy. Lederer. Complete in-
struction; 413 illus. \$2.00.
All About Naturalization. Tenny. \$1.00.
Handy Pocket Lawyer. Falkenberg. \$1.00.
Fifty Essays About Men and Things. Judy. \$1.00.
Training the Police Dog. Kollet. \$1.00.
The Doberman Pinscher Dog. Schmidt. \$1.50.
Training the Dog. Kollet. All breeds. \$1.00.
Dog Encyclopedia. Wm. Lewis Judy. Comp. ref.
work on all dogs; 163 illus. \$2.00.
Dog World. Mo. mag.; \$2.00 year, ret., dis. ½.
Sentiment and Motto Cards. 10c. each, dis. ½; ret.

A. W. MUNSON, 1804 9TH AVE., SEATTLE, WASH.
Jewish Encyclopedia. 12 vols. ¾ morroco. Splen-
did new set. \$50.00 net.
Donnelly. Ragnarok. New. \$3.00.
Notovitch. Unknown Life of Christ. Indo-Am.
Pub. New. \$2.50.
Mormon Portraits. Wyl. 1st ed. Offer.

N. Y. PUB. BK. CLEARANCE CO., 54 W. 74TH, N. Y.
Vol 2 Elkhorn ed. of Roosevelt. Green buck. bind.
All books guaranteed and in perfect condition.
De Maupassant. 17 vols. ¾ morr. bind. g. s.
colored plates. Ltd. ed. of 1,000 sets. Pub.
by Walter Dunne. Our price \$85.00.
Arthur Machen. 9 vols. Auto. ltd. ed. List
\$75.00. Our price \$30.00.
Moliere. 8 vols. Text both in French and Eng-
lish. Containing all of the notes. Nicely il-
lus. List \$35.00. Our price \$17.50.
Celebrated Crimes. Dumas. 8 vols. Advertised
at \$15.00. Our price \$7.50.

Simpkin, Marshall, & Co., Ltd., for ENGLISH BOOKS

4, Stationers' Hall Court, London, E.C.4



DOUY CATHOLIC BIBLES

3 EDITIONS
MANUAL OF PRAYERS

The Official Catholic
Prayer Book

SEND FOR DESCRIPTIVE
PRICE LIST

JOHN MURPHY CO.,
Baltimore, Md.

SEX AND LIFE

W. F. ROBIE, M.D.

Printed from original plates, with forewords
by men of note, \$5. Trade discount 35%, 40% on
ten copies.

RATIONAL LIFE PUB. CO., Inc.,
Ithaca, N. Y.

BOOK JACKETS FOR CIRCULATING LIBRARIES

printed on colored cover paper, with an attractive,
appropriate decoration, and your own imprint, for
only \$1 per thousand, which is much less than
actual manufacturing cost. This bargain is available
only to libraries run by first class book STORES
and is made possible by the cooperation of certain
leading book publishers. Send for sample!

KNOX REEVES, Capital Bank Bldg., St. Paul, Minn.

Books For Sale—Continued

N. Y. PUB CLEARANCE CO.—Continued

History of Free Masonry. 4 vols. 2nd hand cond. Our price \$12.50.

Fox's Book of Martyrs. 3 vols. Full bind. Pub. 1684. Perfect cond. 9 in. x 13 in. Our pr. \$15.00.

The Babylonian Talmud. 20 large vols. in 10. Considered the standard work on the subj. by Rodkinson. 1st ed. revised and corrected by Rev. Dr. Isaac M. Wise, pres. of the Hebrew Union College, Cinn. Pub. by Talmud Soc. 1918 at \$50.00. Our pr. \$12.00. Green cloth bind. g. t. The Talmud is the origin of all law and should be owned by all lawyers, Judges, clergymen and be in every library.

Female Life Among the Mormons. Our pr. \$1.00.

Male Life Among the Mormons. Our pr. \$1.00.

The Mormon Prophet & His Harem. Our pr. \$1.50.

The Mormon of the Little Manitou Islands. Our pr. \$1.50.

BOOK-TRADE OPPORTUNITIES

(Twenty Cents a Line)

Positions Open

WE WANT a floor manager able to direct floor force and be responsible for service in retail book department. He will not buy but he must know books. Give age, experience in detail, and salary expected in a letter to Manager, Harvard Cooperative Society, Cambridge, Mass.

Position Wanted

YOUNG ENGLISHMAN, excellent voice, wishes position as reader to lady or gentleman. Write P. B. W., care Publishers' Weekly.

Special Notices

INTER-LIBRARY SALES—Library Want Lists and For Sale Lists solicited. Let me sell your duplicates and unusable gifts on 10% commission. References if desired. Mrs. Bessie Herrman Twaddle, formerly Lib'n Tulare County Free Library, Calif., 20 Union St., Santa Cruz, Calif.

EDITORIAL SERVICE BUREAU—Editing, Styling, preparing manuscripts for printer, proof-reading and indexing by experienced editors. Publishers, let us demonstrate how our services will save you money on a.c. costs. 39 East 38th St., Caledonia 3999.

SPECIAL TO PUBLISHERS of Books, Book and Sheet Music—Protect your interests by Copyrighting your new publications. Save time and expense by sending us the required number of copies, date of publication and receive our Certificate. All in less than two weeks. Fee nominal. S. E. GARLAND, Copyright Office, 177-9 Water St., St. Johns, Nfld.

Remainders

THE Syndicate Trading Company buys entire remainders, large and small, of editions of saleable books. Syndicate Trading Co., Book Dept., 240 Madison Ave., N. Y. Tel. Caledonia 8830.

Where QUALITY Comes First

Binders Board Is Used

THE man who buys a book bearing the imprint of a good publisher has a right to expect good binding—Where high standards of book binding prevail, Binders Board is used.

BINDERS BOARD Manufacturers Association

18 E. 41st St. New York, N. Y.

jacket designs



Courtesy of The Viking Press

Politzer 132 W. 43rd St.
phone-BRYant 4260
NEW YORK CITY

There's a School Man in your town. Give him a copy of—

The American EDUCATIONAL LIST 1926

Revised and corrected to July, 1926, and including:—

Textbooks for Kindergartens, Grade Schools, High Schools and Academies. Alphabetical by author or by series.

Greek and Latin Texts. Indexed by authors.

English Literature Texts, and Modern European Languages. Alphabetical by author and including all the most called for editions that are being used for class room study and college preparation.

Supplementary Reading. A comprehensive list arranged by authors of the best books in every field.

Technical Education, Manual Training, Domestic Science, etc. A comprehensive list.

Pedagogics, Vocational Guidance and Teachers' Aids.

◆
Bound in Cloth

\$1.00

Ready Early in August
◆

R. R. BOWKER CO., 62 W. 45th Street, New York

....4007 last week!

BELIEVING that booksellers will be interested to know how quickly **THE STORY OF PHILOSOPHY** is developing, we publish herewith the actual daily sales figures.

We shall do all we can to further stimulate the sale of Will Durant's remarkable book by advertising. Before the end of the year we shall spend between \$20,000.00 and \$25,000.00 in telling people about **THE STORY OF PHILOSOPHY**, and telling them to buy it at bookstores.

A set of 12 display cards — each one different — is now available. A small bookseller put a set in his window last week, and has already sold 100 copies. His reorder of 100 is being filled this week.

If you wish a set to accompany your next shipment, please make a notation of this on your order.



SIMON AND SCHUSTER

37 West Fifty-seventh Street
NEW YORK

Here Is the Actual Sales Chart of

THE STORY OF PHILOSOPHY

by Will Durant

Retail Price, \$5.00

Advance Sale 1,272

June 1.....	2
2.....	19
3.....	9
4.....	18
5.....	18
Total for week	66

June 7.....	114
8.....	179
9.....	31
10.....	291
11.....	33
12.....	296
Total for week	944

June 14.....	38
15.....	25
16.....	48
17.....	85
18.....	53
19.....	27
Total for week	276

June 21.....	133
22.....	729
23.....	86
24.....	207
25.....	378
26.....	250
Total for week	1,783

June 28.....	314
29.....	134
30.....	761
July 1.....	101
2.....	526
Holiday.....	—
Total for week	1,836

Holiday.....	—
July 6.....	484
7.....	214
8.....	1,138
9.....	1,252
10.....	919
Total for week	4,007

TOTAL TO DATE.....10,184